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## China Securities (International) Recruitment

### **About CSCI:**

China Securities (International) Finance Holding Company Limited (“CSCI”), a wholly-owned overseas subsidiary of China Securities Co., Ltd., was established in Hong Kong in July 2012. As a full-service investment bank, we provide a wide range of products and services to our corporation, institutional and wealth management clients. We have built a cross-border business service platform which brings Mainland clients to the world and helps overseas clients explore investment opportunities in China, in a bid to bridge clients in the capital markets at home and abroad.

<http://www.csci.hk/>

### **About our Business:**

Corporate Finance, Asset Management, Securities & Futures Trading, Equity Research, Institutional Sales, FICC, Structured Financing business, etc.

### **About our Vacancy:**

**Department: Wealth Management and Brokerage**

**Position: Assistant Manager**

**Location: Hong Kong**

#### **Job Responsibilities:**

- Work close with mainland business office to market all kind of general brokerage and insurance products of the company and assist the Brokerage Sales team to develop marketing and channel strategies for China Markets;
- Identify the market trend and understand client needs to enable the Sales team to develop and apply product and service solutions on a regular and timely basis;
- Provide high quality client service, answer and handle online and offline customer enquiries timely and tactfully, and handle account opening procedure;
- Responsible for securities dealing issues, night shift is needed occasionally;
- Propose the plan for the Fin-Tec platform development projects, release and maintain information and customers’ interaction on Fin-Tec platforms, formulate strategies to optimize their usage;
- Introduce Insurance products and assist the team to sale insurance (if needed as part of clients’ portfolio);
- Collaborates with Client Service, Product, Operations, Technology, Risk, Credit, Legal and other internal departments to optimize product and service delivery;
- Perform ad-hoc duties as assigned by supervisor or management.

#### **Requirements**

- Degree holder in Business, Finance or related discipline(s);
- SFC type 1 & 2 license holders (or passing relevant test); passing IIQE Paper 1 & 2 would be highly preferred;
- Minimum 1 year of relevant experience in financial industry, fresh graduates will also be considered;
- Solid knowledge in brokerage and insurance products would be an advantage;
- Good command of written and spoken English and Chinese (Cantonese and Putonghua Bilingual preferred);
- Responsible, hardworking, self-motivated, independent, customer-oriented, team player, able to work under pressure and handle multiple tasks;
- Frequent China mainland travelling is required.

### **Application Channel:**

**Email: [hr@csci.hk](mailto:hr@csci.hk)**

Please attach your resume or input the email subject titled with “Department-Position-Name-University”

**Thank you very much for your interests to CSCI.**