



## New Grad – Investment Analyst, Private Capital & High Conviction Equities

The opportunity

24 month contract

# of roles: 2

Are you graduating soon and looking for an opportunity to grow your experience? Are you interested in working for a reputable global organization with a highly collaborative culture in financial services?

Then you will want to learn more about the Investment Analyst, Private Capital & High Conviction Equities position in our new Graduate program at Ontario Teachers' Pension Plan! This newly created program has been designed for students who are in their final year of study and graduating in January or April 2021.

Our Graduate programs provides students fresh out of university with the opportunity to:

- Be part of an exclusive mentor program created just for our New Grads!
- Regular coaching sessions with our Senior Talent Team
- Paid vacation days
- Access to hundreds of online learning courses through Degreed
- New Grad events to get to know others who are in the program with you!

Who you'll work with

Private Capital – Direct & Fund Investing

The Private Capital team is a global private equity group of over 60 investment professionals that sits across the Toronto, London and Hong Kong offices and leads a portfolio of over \$30 billion. The Private Capital team makes direct equity investments into private companies and also invests as an LP into external private equity funds around the world.

High Conviction Equities

The High Conviction Equities team is a collection of investment professionals with global equity coverage. The team is focused on bottom-up, fundamental active equity investments in the public markets and pre-IPO transactions.

As a New Graduate you will have the opportunity to work cross functionally across the Private Capital and High Conviction Equities group, provide timely insights and updates on portfolio holdings, strategy performance and risk, and diligence investment opportunities across the liquidity spectrum.

What you'll do

- Helping with evaluate new private equity investment opportunities; both direct equity investments as well as private equity fund investments
- Assisting the management due diligence process parties and process for private equity transactions
- Helping with idea generation of public equity investment opportunities
- Building financial models and forecasts for various companies, using different valuation approaches that are common at Ontario Teachers'
- Assist senior investment professionals with financial models and investment memos
- Update and build frameworks for monitoring portfolio companies, including daily performance and risk tracking of public companies and operational updated of private companies
- Look to combine data analysis techniques and organizational behaviour principles to analyse corporate business cultures across the investment spectrum

- Helping with sector research and reports and quarterly results updates
- Writing update notes on companies where news, developments or results warrant
- Attending management meetings along with the sector analyst and writing up notes
- Occasional travel for industry conferences and management meetings
- Work collaboratively with PC and HCE teams in other regions to build an understanding of the business
- Work on ad hoc thematic projects

### What you'll need

- An undergraduate degree in Business, Finance, Math & Statistics, Engineering, or Economics,
- Keen interest in investing and familiarity with financial modelling
- Excellent written and verbal communication skills in English
- Fluency in at least one Asian language (e.g. Mandarin, Korean)
- Advanced Excel, Word and PowerPoint skills are a requirement
- Strong analytical/quantitative skills
- Analytical rigor and curiosity are critical
- Advanced programming skills in Python, along with working knowledge of SQL would be an asset
- Experience building three-statement models and developing forecasts and valuations
- Strong social and communication skills, both oral and written
- Ability to incorporate "real world" considerations into analysis and recommendations
- Ability to conduct independent work with minimal direct supervision
- You must be graduating from your program in January or April 2021

### What we're offering

At Ontario Teachers', diversity is one of our core strengths. We are a globally minded organization and take pride ensuring that the people we hire and the culture we create reflect and celebrate diversity of thought, background and experience.

Accommodations are available upon request for candidates with a disability taking part in the recruitment process and once hired.

### How to apply

Are you ready to pursue new challenges and take your career to the next level? Submit your application online at [www.otpp.com/careers](http://www.otpp.com/careers) and apply to requisition #2925. The following documents are required to be uploaded with your application:

- Cover letter
- Resume
- Transcript

\*\*Once your resume is uploaded, you may use the 'upload' button to attach more documents such as those required and outlined above.

You will also be invited to complete a pre-recorded digital interview as part of your application. This portion of your application will take approximately 10 minutes to complete.

The deadline to apply for this role is 17 September 2020.

Please note that as part of our eligibility criteria it is required you are available to begin on or before [x] for onboarding and training purposes.

We thank you for applying, however, only those selected for a personal interview will be contacted. Note that candidates must be legally entitled to work in the country where this role is located.

#LI-DNP



## Intern – Private Capital & High Conviction Equities (Hong Kong)

Duration of internship: 4 months

# of roles: 6

The opportunity

January 2021 – April 2021/May 2021 – August 2021

Would you like to gain global equity investment experience in the international office of one of the largest and most sophisticated asset management platforms in the world?

Ontario Teachers' Pension Plan ("OTPP") is Canada's largest single-profession pension plan, with \$201.4 billion in net assets as of June 30, 2019. We invest and administer the pensions of the province of Ontario's 323,000 active and retired teachers. We have a diverse global portfolio of assets, approximately 80% of which are managed in-house, and have earned an average annualized rate of return of 9.9% since the plan's founding in 1990. We are headquartered in Toronto and have international investment teams located in Hong Kong and London.

OTPP's Hong Kong office is looking for two students for a 4-month internship, supporting our Private Capital, High Conviction Equities and Teacher' Innovation Platform teams!

Who you'll work with

As an Intern, there is an opportunity to work with three different investment teams:

Private Capital – Direct & Fund Investing

The Private Capital team is a global private equity group of over 60 investment professionals that sits across the Toronto, London and Hong Kong offices and leads a portfolio of over \$30 billion. The Private Capital team makes direct equity investments into private companies and also invests as an LP into external private equity funds around the world. The team has generated approximately 20% net returns since inception through a combination of direct and fund investments!

High Conviction Equities

The High Conviction Equities team invests across the globe with a particular focus on high-growth emerging economies. The Asia team invests in all industries through public and pre-IPO stocks, with a significant emphasis on China consumer, financials, industrials, and TMT sectors.

Teachers' Innovation Platform (TIP)

TIP invests into venture capital and growth equity opportunities in Asia, with a focus on China and India. You will be a key member of a lean investment team and work directly with Principals in addition to having significant exposure to senior members of TIP. As part of the investment and due diligence process, you may also have exposure to industry specialists, advisors and management teams of start-ups.

## What you'll do

In supporting the Private Capital team, you will be responsible for helping evaluate new private equity investment opportunities; both direct equity investments as well as private equity fund investments. Regular tasks will include industry and company research, building financial models, and drafting investment memorandums.

In supporting the High Conviction Equities team, you will be responsible for evaluating new public (stock) market and pre-IPO opportunities, conducting industry research (expert and research analyst calls), building and editing financial models, and preparing internal investment memorandum.

In supporting the Teachers' Innovation Team, you will learn about the application of disruptive technologies to new and emerging sectors and gain exposure to tech-enabled business models across different industries. You will conduct research on new and emerging technologies, sectors and trends, organize and centralize data across multiple sources. You will also be involved in thoughtful dialogue and discussions on potential investment opportunities and assist in the preparation of Investment Committee and other internal memorandums.

## What you'll need

- At least in 2nd year of study with at least one prior meaningful internship experience
- Strong academic track record in areas such as business, economics, finance or accounting
- Keen interest in investing and familiarity with financial modelling
- Excellent written and verbal communication skills in English
- Fluency in at least one Asian language (e.g. Mandarin, Korean)
- Must have prior work authorization in Hong Kong
- Work permit in Hong Kong via university enrolment in a Hong Kong university or permanent Hong Kong residency status

## What we're offering

- At Ontario Teachers', diversity is one of our core strengths. We are a globally minded organization and take pride ensuring that the people we hire and the culture we create reflect and celebrate diversity of thought, background and experience.
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- There are also many learning opportunities available to students through various methods such as in person presentations, lunch and learns and through online learning which offers thousands of courses on a number of different subjects.
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- Accommodations are available upon request for candidates with a disability taking part in the recruitment process and once hired.
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## How to apply

Are you ready to pursue new challenges and take your career to the next level? Submit your application online at [www.otpp.com/careers](http://www.otpp.com/careers) and apply to requisition #2841. The following documents are required to be uploaded with your application:

- Resume
- Copy of your transcripts

\*\*Once your resume is uploaded, you may use the 'upload' button to attach more documents such as those required and outlined above.

You will also be invited to complete a pre-recorded digital interview as part of your application. This portion of your application will take approximately 10 minutes to complete.

Please note that as part of our eligibility criteria it is required you are available to begin on or before January 4, 2021 (Winter) or May 3, 2021 (Summer) for onboarding and training purposes.

We thank you for applying, however, only those selected for a personal interview will be contacted. Note that candidates must be legally entitled to work in the country where this role is located.