

## Crédit Agricole Corporate And Investment Bank

Crédit Agricole CIB is the corporate and investment banking arm of Crédit Agricole Group, the 12th largest banking group worldwide in terms of tier 1 capital (The Banker, July 2019).

Nearly 8,300 employees across Europe, the Americas, Asia-Pacific, the Middle East and North Africa support the Bank's clients, meeting their financial needs throughout the world.

Crédit Agricole CIB offers its large corporate and institutional clients a range of products and services in capital markets activities, investment banking, structured finance, commercial banking and international trade.

The Bank is a pioneer in the area of climate finance, and is currently a market leader in this segment with a complete offer for all its clients.

The Corporate and Investment Bank offers its clients a comprehensive range of products and services structured around six major divisions:

- Client Coverage & International Network
- Global Investment Banking
- Structured Finance
- Global Markets
- Debt Optimisation & Distribution
- International Trade & Transaction Banking

The Bank provides support to clients in large international markets through its network with a presence in major countries in Europe, America, Asia Pacific and the Middle East.

The support functions are the key partners of our performance. Collaboration between our different business lines is at the heart of our priorities and allows everyone to participate in the development of our activities.

- Risks and Permanent Control
- Compliance
- General inspection
- Finance
- Operations (middle and back office)
- IT
- Legal
- Human Resources

For more information, please visit the website at [www.ca-cib.com](http://www.ca-cib.com)

### **Banking Talent Program – Global Markets Business Management (One Year Contract)**

#### **Key Responsibilities**

##### **Summary**

This position is part of the “Banking Talent Programme” organized by HKMA. The Programme targets fresh graduates from local universities and young graduates who will be offered six-month work opportunities and receive industry-specific training effective from early September 2020.

The candidate will join Hong Kong Regional Chief Operating Officer (COO) Office under Global Markets Division.

#### **Key Responsibilities**

- Assist COO Team in daily operations.
- Carry out statistical studies, business presentation, commercial and trading activity reporting, project management support
- Review and enhance the various reports produced for or by the Region in connection with our trading & sales activities, including Rates, Credit and FX.

#### **Requirements**

- Bachelor degree with strong academic background in Accounting, Financial Engineering, Mathematics, Statistics, Finance, Economics or Engineering
- Strong analytical skills and quantitative skills,

- Strong communication and problem solving skills with ability to provide solutions
- Self motivated and hardworking with a strong sense of commitment and responsibility
- Responsible, self initiative, positive attitude, attentive to details & hardworking
- Proficiency in Microsoft Excel, Word, PowerPoint and other PC applications
- Fluent in English

**Application Method**

Please apply for this role on our [Career Website](#). A rewarding package will be offered to successful candidate. We also provide you with medical, life insurance benefits and provident fund scheme.

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### **Trainee, DCM (One Year Contract)**

The Debt Origination & Advisory (DOA) Department is involved with the Debt Capital Market business for the Bank. The start date of this position is August 2020. Priority will be given candidates with immediate availability and have completed their Bachelor / Master degree graduation requirement.

### **Summary**

Support:

- Asia-Pacific DOA Originators in their Debt Capital Market and Syndicated Loans marketing initiatives and to ensure smooth execution of mandated transactions in the international bond and syndicated loan markets.
- Rating advisory team in analysing companies' business profile, financial structure and financial policy from a rating agency perspective.

### **Key Responsibilities**

- Support DOA Originators' marketing efforts and assist the team to ensure smooth execution of Debt Capital Market or Syndicated Loan mandated transactions
- Provide support for executing all types of debt instrument across the capital structure, including senior unsecured, and subordinated debt/capital, for clients in Asia including corporates, banks, and sovereigns across the rating spectrum
- Analysis of market conditions and trends, create and update marketing pitch books and presentations
- Income, pipeline and data reporting – GMD (bond business) and DOD (loan business)
- Assist in the preparation of Information Memorandums
- Assist in organizing roadshows and signing ceremonies

- Support Rating Advisory team in assessing companies' credit risk based on Rating Agencies' methodologies

**Requirements**

- Master/ Bachelor degree holders, with strong academic background in Accounting, Financial Engineering, Mathematics, Statistics, Finance, Economics or Engineering with less than 12 months of full time working experiences
- Strong analytical skills and quantitative skills, prior experience in capital markets products will be an advantage
- Strong communication and problem solving skills with ability to provide solutions
- Self motivated and hardworking with a strong sense of commitment and responsibility
- Proficiency in Microsoft Excel, Word, PowerPoint and other PC applications
- Responsible, self initiative, positive attitude, attentive to details & hardworking
- Fluent in both written and spoken English and Chinese/Mandarin

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### **Finance Trainee (One Year Contract)**

#### **Summary**

Assist in automation of producing financial reporting (local and Head Office) in improving efficiency and reliability. Assist in Finance department production tasks as well as projects

**The start date of this position is August / September 2020. Priority will be given candidates with immediate availability and have completed their Bachelor / Master degree graduation requirement.**

#### **Key Responsibilities**

- Engage to automated solutions to facilitate financial reports compilation, using available source data from accounting (Oracle) and contract data warehouse (ICTD). The processes may involve:
  - Identification of users' requirements and specifications;
  - Data analysis, data mining of massive data sources and mapping with available tools;
  - Perform UAT and parallel run (if needed) to reconfirm accuracy and consistency;

- Clear documentations of process flows and user guides, as well as data dictionary;
- Familiarize with regulatory requirements for banks in HK, as well as French reporting for our Head Office. Assist in finance production tasks (for both reporting and control tasks) and Finance projects (testing and implementation).
- Assist in the management control processes, including MIS reporting and budget exercise.

**Requirements**

- Master/ Bachelor degree holders, with less than 12 months of full time working experiences
- Strong numeric minded
- Good analytical skills and communications skills
- Able to work under tight deadlines
- Good understanding of users' requirements and produce output deliverables with good audit trail
- Good knowledge of IS, particularly related to business data analysis (MS Access, excel, macros, SQL, etc)
- Fluent in English

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### **Trainee, IT Business Relationship Management (One Year Contract)**

#### **Summary**

**The start date of this position is August / September 2020. Priority will be given candidates with immediate availability and have completed their Bachelor / Master degree graduation requirement.**

Within Crédit Agricole Corporate & Investment Banking (CA-CIB), you will join the Global Information Technology (GIT) department which is in charge of project rollout, Digital Innovation, across Asian region. GIT aims at optimizing existing process, delivering new Digital technology and supporting the daily IT operations of the bank. GIT contributes to the reduction of operational risk by providing a reliable support on numerous projects to all the departments of the Bank, e.g. coordination of the Information System upgrade, implementation of optimized KPIs and reports.

In the energizing and dynamic atmosphere of Corporate and Investment Banking in Hong Kong, you will assist in the developing automation solutions within the bank on various Asian projects using different technology including UiPath for RPA development.

You will have to get familiar with tools and processes we are using internally and also on the banking operations and workflow.

**Key Responsibilities**

- To co-ordinate the Digital projects related to Capital Market IT.
  - As-is/Gap analysis
  - Formalization of new process and workflow
  - Identify impact on different systems
- Development on new processes for automation.
- Follow up on project rollout and post go-live
- Need to work independently in liaison with internal partners and IT teams (local and overseas)

**Key Requirements**

- Degree holder in Computer Science / Engineering or related disciplines
- Good in programming with exposure of VB.NET, VBA, or C#
- Good organizational and time management skills
- Problem-solving skills
- A good eye for detail
- Proactive and quick learner, independent and proven ability to work under tight target and pressure
- Good team player with excellent interpersonal skills
- Good command of English

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