

Crédit Agricole Corporate And Investment Bank

Crédit Agricole CIB is the corporate and investment banking arm of Crédit Agricole Group, the 12th largest banking group worldwide in terms of tier 1 capital (The Banker, July 2019).

Nearly 8,300 employees across Europe, the Americas, Asia-Pacific, the Middle East and North Africa support the Bank's clients, meeting their financial needs throughout the world.

Crédit Agricole CIB offers its large corporate and institutional clients a range of products and services in capital markets activities, investment banking, structured finance, commercial banking and international trade.

The Bank is a pioneer in the area of climate finance, and is currently a market leader in this segment with a complete offer for all its clients.

The Corporate and Investment Bank offers its clients a comprehensive range of products and services structured around six major divisions:

- Client Coverage & International Network
- Global Investment Banking
- Structured Finance
- Global Markets
- Debt Optimisation & Distribution
- International Trade & Transaction Banking

The Bank provides support to clients in large international markets through its network with a presence in major countries in Europe, America, Asia Pacific and the Middle East.

The support functions are the key partners of our performance. Collaboration between our different business lines is at the heart of our priorities and allows everyone to participate in the development of our activities.

- Risks and Permanent Control
- Compliance
- General inspection
- Finance
- Operations (middle and back office)
- IT
- Legal
- Human Resources

For more information, please visit the website at www.ca-cib.com

Global Markets Sales Trainee (One Year Contract)

Summary

The successful candidate will join one of our Hong Kong-based Global Markets sales teams engaged in FX and Interest Rate products. Successful candidate will work closely with senior salespeople to support the daily activities of servicing clients and marketing new products. The target start date of this position is August 2020.

Key Responsibilities

- Provide daily market update to the team and/or clients.
- Support senior team members in day-to-day operations, e.g. to provide regular pricing update and reports to clients, to prepare marketing materials, trade execution, and post-trade follow up;
- Facilitate business operations and transaction executions with various business units, e.g. Middle Office, Operations, Legal, Compliance, Credit support, Valuation, and Client Service etc.;
- Get acquainted with global capital markets, financial instruments and various structures promoted by the Bank;
- Utilize specialized software and systems, including spreadsheet-based modelling, to perform daily routines;
- Perform data analysis and generate reports for various purposes.

Requirements

- Master/ Bachelor degree holders, with strong academic background in Business, Finance, Economics or related degree, with less than 12 months' full time experience

- Strong analytical skills and quantitative skills, prior experience in global financial markets products will be an advantage
- Strong communication and innovative problem solving skills with ability to provide analysis and solutions
- Self-motivated and detail oriented with a strong sense of commitment and responsibility
- Proficiency in Microsoft Excel, Word, PowerPoint and other PC applications
- Responsible, self initiative, positive attitude, attentive to details and hardworking
- Fluent in both written and spoken English, native in Cantonese, knowledge of Mandarin is a plus

Application Method

Please apply for this role on our [Career Website](#). A rewarding package will be offered to successful candidate. We also provide you with medical, life insurance benefits and provident fund scheme.

Personal data provided by job applicants will be used strictly in accordance with the employer's personal data policies, a copy of which will be provided immediately upon request.

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Trader Trainee (One Year Contract)

Team Summary

The USD credit repo team is global with one trader per region (Europe, US and Asia).

Key Responsibilities

- Support the trading of the repo products within authorised trading limits, i.e. the risk parameters and designated currency and product limits. Provide pricing on the repo credit debt in USD for a varied customer base via the Sales Desk.
- Provide support for executing transactions accurately and in accordance with established risk management procedures and risk parameters.
- Formulate trading ideas based by analysing the latest market data.

Key Requirements

- Master/ Bachelor degree holders, with strong academic background in Financial Engineering, Mathematics, Statistics, Finance and Economics
- Strong analytical skills and quantitative skills, prior experience in capital markets products will be an advantage
- Strong communication and problem solving skills with ability to provide solutions
- Self motivated and hardworking with a strong sense of commitment and responsibility
- Proficiency in Microsoft Excel (VBA is a must), Word, PowerPoint and other PC applications
- Responsible, self initiative, positive attitude, attentive to details & hardworking

- Fluent in both written and spoken English, fluent in Mandarin is a plus

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Trainee, IT Business Relationship Management (One Year Contract)

Summary

Within Crédit Agricole Corporate & Investment Banking (CA-CIB), you will join the Global Information Technology (GIT) department which is in charge of project rollout, Digital Innovation, across Asian region. GIT aims at optimizing existing process, delivering new Digital technology and supporting the daily IT operations of the bank. GIT contributes to the reduction of operational risk by providing a reliable support on numerous projects to all the departments of the Bank, e.g. coordination of the Information System upgrade, implementation of optimized KPIs and reports.

In the energizing and dynamic atmosphere of Corporate and Investment Banking in Hong Kong, you will assist in the developing automation solutions within the bank on various Asian projects using different technology including UiPath for RPA development.

You will have to get familiar with tools and processes we are using internally and also on the banking operations and workflow.

The target start date of this position is August 2020.

Key Responsibilities

- To co-ordinate the Digital projects related to Capital Market IT.
 - As-is/Gap analysis
 - Formalization of new process and workflow
 - Identify impact on different systems

- Development on new processes for automation.
- Follow up on project rollout and post go-live
- Need to work independently in liaison with internal partners and IT teams (local and overseas)

Key Requirements

- Degree holder in Computer Science / Engineering or related disciplines
- Good in programming with exposure of VB.NET, VBA, or C#
- Good organizational and time management skills
- Problem-solving skills
- A good eye for detail
- Proactive and quick learner, independent and proven ability to work under tight target and pressure
- Good team player with excellent interpersonal skills
- Good command of English

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