

About [Meiyume](#)

Meiyume is primarily a B2B product solutions company built in the last 10 years via a series of acquisitions and creates packaging, formulations, point of sale, retail solutions, instrumental beauty, premiums and finished products for the Global beauty market focusing on skin care, color cosmetics & fragrance. Meiyume serves 100+ customers across US/EU/Asia; Beauty Brands (from prestige to mass market, from global corporations to local start-ups), Direct sellers, Beauty Retailers, Mass Retailers, and E-Commerce. Meiyume's services are grouped into 3 intersecting knowledge streams.

Packaging and Turnkey Solutions

Meiyume packaging and turnkey solutions teams work with customers from concept to creation to produce inspiring product solutions that capture the essence of their brand. This includes research and development of formulations and packaging through our owned or partner manufacturing facilities.

Retail Solutions

Meiyume creates bespoke solutions for our customers to understand in-store consumer behavior and optimize the retail environment for the benefit of the end-consumer and our customer. Blending together traditional point of sale, IOT, and data analytics capabilities, our focus is addressing customer business questions, providing them tailored insights and measurable ROI.

Brands

Meiyume owns and markets its owned brands through under the Lornamead subsidiary in the US and EU. These include brands such as Collection, Rapid White, The Beauty Mask Company, Triple Dry, CD Naturals, and Brisk. Through our brands, we strive to understand the end-consumer through our direct interactions with them, allowing for real market simulations.

Position: Sourcing Specialist

Working Location: Hong Kong

Responsibilities:

- Assist in establishing and enhancing business relationships with customers through provision of quality customer service to maximize business growth
- Responsible for product development and order management to ensure that products meet customers' quality and budget requirements
- Coordinate and follow up orders and production with vendors, customers, and internal parties to ensure customer satisfaction and on-time delivery
- Maintain strong business relationships with vendors for product development and production
- Assist in supervising junior team members' merchandising activities in the entire project management to ensure operation efficiency, customer satisfaction and on-time delivery

Requirements:

- Bachelor's degree in Manufacturing Management or related discipline will be an advantage
- At least 5 years of solid experience in sourcing.
- Knowledge on mechanical assembly and manufacturing process and cost of mechanical parts for consumer products (plastic injection, metal die casting and sheet metal stamping parts) with multi-factory and cross-country management experience
- Working experience in consumer products industry will be an advantage
- Experience in soft material sourcing and application will be an advantage
- Strategic leadership skills, strong interpersonal skills, critical thinking, analytic and problem-solving skills
- Excellent communication and presentation skills within the organization and the customer. Suitable candidate should also be a “driver” for results and strong on execution.
- Fluency in Cantonese, Mandarin & English is required to liaise with different stakeholders
- Business travels to China/ overseas countries are necessary

Employment Type: Full time, Permanent

Benefits:

- Double Pay
- Life Insurance
- Medical insurance
- Discretionary bonus

Application Method: Interested parties, please submit application with detailed resume to Ms. Anna Ip (annaip@meiyume.com).