



We are currently seeking a high caliber professional to join our team as **Digital Payment Specialist (Temporary full-time role – period of 4 months)**.

**In this role, you will**

- Responsible for identification or origination of Payme business opportunities within the Commercial Banking client portfolio by performing outbound call activities
- Development of sales approaches based on analytics and other lead generation mechanisms
- Ensure client feedback is routed to product teams especially within Peak or Payme for action and prioritisation
- Satisfy queries from clients or frontline in relation to Payme, at the same time ensure optimized handling leveraging automated service and other method
- Collaborate with other teams within Peak or PayMe

**To be successful in this role, you should meet the following requirements**

- Degree holder in any discipline
- Fresh graduates or Co-op students are welcome
- Basic Excel skills
- Previous telemarketing experience for banks is a plus
- Ability to work in cross functional teams
- Fluent in conversational English + Chinese

Should you be interested, please send your resume to Miss Elki Sun at [elkikksun@hsbc.com.hk](mailto:elkikksun@hsbc.com.hk) and Miss Sally Cheung at [sally.s.s.cheung@hsbc.com.hk](mailto:sally.s.s.cheung@hsbc.com.hk) .