



Top Level Corporation Limited (TLC) is a leading data security solution provider. We commit to delivering robust data protection solutions to ensure the security, privacy and integrity of clientele's business information. We are looking for goal-oriented, high-caliber candidates for the following position:

Position: Sales Manager – Solutions

Job Responsibilities:

- Explore new business opportunities and achieve revenue targets
- Establish & maintain excellent relationships with corporate customers
- Identify upselling and cross-selling opportunities
- Work closely with solution team in sales pitch
- Involve actively in the entire sales process to ensure full satisfaction of customers

Job Requirements:

- High Diploma / Degree holder in Computer or IT or related discipline
- 3 years or above IT sales experience in serving corporate clients with proven sales records
- Self-motivated and proactive with a determination to achieve sales target
- Excellent presentation and interpersonal skills
- Independent and good at problem solving
- A team player and able to work with various functional teams to close deals
- Able to work under stress and time management pressure
- Good command in written and spoken Chinese and English. Proficiency in Putonghua will be an advantage

What we offer:

- 5-day work
- Bank holiday
- Medical coverage
- Discretionary bonus
- Birthday, Maternity, Paternity Leaves

***Interested parties please email your full resume with contact number, present and expected salary to Van.Liu@toplevel.com.hk ***



Top Level Corporation Limited (TLC) is a leading data security solution provider. We commit to delivering robust data protection solutions to ensure the security, privacy and integrity of clientele's business information. We are now looking for goal-oriented, high-caliber candidates for the following position:

Position: Sales Manager – Channel Development

Job Responsibilities:

- Explore new business opportunities and achieve revenue targets
- Develop partnerships with channels and manage channel accounts
- Maintain relationships with customers and vendors
- Derive business strategies to drive revenue growth
- Work closely with marketing to implement business development programs
- Keep track of market changes and competitor activities
- Report regularly on the sales performance and channel development

Job Requirements:

- High Diploma / Degree holder in Computer or IT or related discipline
- 5 years or above sales experience in IT industry with strong business network
- Experience in channel development and management
- Self-motivated and proactive with a determination to achieve sales target
- Strategic thinking to leverage on channels to drive sales
- Excellent communication and interpersonal skills
- Good command in written and spoken Chinese and English. Proficiency in Putonghua will be an advantage

What we offer:

- 5-day work
- Bank holiday
- Medical coverage
- Discretionary bonus
- Birthday, Maternity, Paternity Leaves

***Interested parties please email your full resume with contact number, present and expected salary to Van.Liu@toplevel.com.hk ***