

## Crédit Agricole Corporate And Investment Bank

Crédit Agricole CIB is the Corporate and Investment Banking arm of the Crédit Agricole Group, the world's n°11 bank measured by Tier One Capital (The Banker, July 2016). The Bank offers its clients a comprehensive range of products and services in capital markets, investment banking, structured finance and corporate banking, structured around six major divisions:

- Client Coverage & International Network
- International Trade & Transaction Banking
- Global Investment Banking
- Structured Finance
- Global Markets
- Debt Optimisation & Distribution

The Bank provides support to clients in large international markets through its network with a presence in major countries in Europe, America, Asia Pacific and Middle East and North Africa.

For more information, please visit its website at [www.ca-cib.com](http://www.ca-cib.com)

In the frame of our strategic plan in Asia, Hong Kong branch is now due to grow considerably to sustain Crédit Agricole CIB development. We are now seeking dedicated and motivated candidates to fill the following position.

### **Trainee, Strategy & Innovation (One Year Contract)**

#### **Summary**

The Trainee will work for the Senior Country Officer (SCO) of Hong Kong Branch and will cooperate closely with the CACIB HK's innovation community and with the client coverage teams. This is a graduate position for those who have completed their Bachelor or Master degree and the start date will be January / February 2019.

#### **Key Responsibilities**

- Monitor the on-going deals in CACIB Hong Kong Client franchise on a weekly basis and analyze the results on a monthly basis
- Coordinate the preparation of the client budgets for CACIB Hong Kong client franchise
- Participate in the drafting of reports on the strategy of the bank in Hong Kong
- Prepare presentations for the SCO to both internal and external interlocutors
- Conduct specific customer mapping for geographical and / or sectoral areas and conduct ad-hoc strategic reviews
- Support work on Strategic Projects and Business Development Initiatives of CACIB Hong Kong Branch
- Support the SCO and the COO in the animation of CACIB Hong Kong Innovation community, in the follow up of its works and take an active role in the interactions with the fintech ecosystem in Hong Kong

#### **Requirements**

- Master/ Bachelor degree holders, with strong academic background in Finance, Economics, Mathematics, Statistics, Financial Engineering, Science, or Engineering with less than 12 months' full-time experiences
- Knowledge of Financial Products preferred
- Strong communication and problem solving skills with ability to provide solutions
- Self motivated and hardworking with a strong sense of commitment and responsibility
- Keen interest in Innovation and new technologies (fintechs)
- Responsible, self initiative, positive attitude, attentive to details & hardworking
- Proficiency in Microsoft Excel, Word, PowerPoint and other PC applications
- Fluent in both written and spoken English

#### **Application Method**

Please apply for this role on our [Career Website](#). A rewarding package will be offered to successful candidate. We also provide you with medical, life insurance benefits and provident fund scheme.

*Personal data provided by job applicants will be used strictly in accordance with the employer's personal data policies, a copy of which will be provided immediately upon request.*