

Senior Business Development Manager (FinTech Startup in Hong Kong)

We, a rapidly growing FinTech Startup and the only Fintech company selected by the Hong Kong University of Science and Technology (HKUST) Entrepreneurship Scheme in 2016, are looking for a high caliber to fill its **Senior Business Development Manager** position. The job holder will be responsible for creating production quality, cutting-edge server software, front end and back end development solutions for its newly launched website for both institutional clients and individuals from scratch.

We have a big vision to become the No. 1 Robo-Advisor to disrupt the global wealth management industry. The ideal candidate must be passionate in driving cutting-edge technology including web development, mobile app development and server infrastructure. He/She should be self-driven, creative, business-oriented, communicative and hands-on. The job opening will suit a candidate who likes to excel in an open, team-oriented, continuous learning and flat-structure working environment.

Key Job duties:

- Lead the Software Development team and be responsible for designing and developing innovative and business-oriented front-end and back-end development solutions including cutting edge server software, transactional processing systems, and associated web applications across a diverse range of platforms
- Design and develop the front end development for its new website from scratch
- Be the focal point of contact for all software development enquiries from internal and external parties to prioritize team deliverables
- Responsible for product development to meet the growing clients' and users' demands and requirements
- Responsible for project management and ensure all projects are run smoothly on a daily basis
- Participate in business development/pitching events including meeting with potential clients and investors
- Target to recruit, develop and manage few new front end/back end developers in 6 to 12 months' time
- Will be required to travel occasionally overseas and mostly between Shenzhen and Hong Kong

Qualifications and experiences:

- Bachelor's/Master's degree in Computer Science or related technical disciplines

- A minimum of 9 years' working experience in Full-stack developer/architect role. Exceptional candidates with at least 7 years' relevant working experience will be considered
- Proven track record in developing both front-end and back-end software development for external client facing products, experience in the Financial Markets industry is preferable
- Interested in developing a successful career with a FinTech Startup for the wealth management industry
- Strong product development skills and with advanced skills in front-end, back-end software development including server & database management and is familiar with mobile app development
- Proficient in PHP, HTML, JavaScript, Python, .NET, Ruby, Hadoop, Node.js, Golang, Java, Data Modelling and SQL
- Excellent experience with UX/UI
- Good knowledge in iOS (Objective C, Swift) and payment gateways
- Understanding of Agile and/or LEAN methodologies
- Strong project management skills and vendor management skills
- Strong communication skills and is experienced/confident in speaking with clients/investor independently
- A mature, self-starting, result-oriented, hands-on, hard-working, creative, communicative, flexible and friendly person who is able to work independently with minimal supervision
- **Native in Mandarin** and strong fluency in English

Excellent opportunity and exposures:

- The remuneration package includes competitive base salary and company shares
- Excellent opportunity to sit with the portfolio managers and researchers and learn the business logic while building and supporting their trading systems that enable them to execute on proven AND new and complex trading strategies.
- A great opportunity to set up the software development function since business inception
- Surrounded by passionate and highly qualified team members with most members having a PhD background
- Excellent working environment and full staff membership to enjoy the world-class facility at HKUST
- Flexible work location. Selected candidate is free to choose the working location between Hong Kong and Shenzhen

Our website: www.aqumon.com

Job Title – Accounting Analyst

About us

Incorporated in 2016 from the HKUST incubator, Magnum Research is a AI focused Robo-Advisory firm (SFC Type 1 and 4 licensed) with over 100 million HKD investment from top tier investors like Alibaba Entrepreneur Fund and BOCI sub-fund Bohai Xingwang, L.P. We provide robust and transparent wealth management solutions and have built a strong partnership with over 30 leading financial institutions like China AMC and Huarun Bank and thousands of High-Net-Worth clients.

Utilizing machine learning based quantitative research combined with cutting edge internet technology, we have gained tremendous competitive advantage and attracted worldwide talents from world top universities and iBanks. Currently we have 50 entrepreneurs and 3 offices in Hong Kong, China and Singapore. We are constantly growing and looking for management trainees and interns in the area of Business Development, Quantitative Research and IT development.

Responsibilities

- Handle receipts, payments, expenses reimbursements and inter group transactions.
- Responsible for full sets of accounts, monthly financial statements.
- Assist in ad hoc financial analysis and month end consolidation / reconciliation.
- Assist in preparing Financial Resources Returns in compliance with SFC requirements.
- Handle general office administration and the ad hoc duties as required from time to time.
- Carry out any other assignments as deemed necessary by the Management.

Requirements

- Bachelor degree holder majored in Accounting / Finance related discipline.
- Proficiency in MS Office applications and Chinese word processing.
- Knowledge in MYOB or other accounting system is preferable.
- Good command of spoken and written English and Chinese, fluent in Mandarin is an advantage.
- Able to meet tight timeline, independent, self-motivated, initiative with good analytical and communication & presentation skills.
- Fresh graduate will also be considered.
- Immediate availability is preferred.

How to apply

- Please email us your CV to career@aqumon.com and amy.lin@magnumwm.com

Operation Officer

Magnum Research targets the pain points of wealth management process by bringing automation and customization. With services covering all three aspects of finance, algorithm and information technology, Magnum aims to assist financial institutions and their clients with outstanding asset allocation service, which eventually leads to transparent, stable, instant and affordable wealth management experiences for users worldwide. Magnum finishes its Series A Financing Led by Alibaba Entrepreneurs Fund in June 2017. Magnum holds SFC Type 1 & 4 license.

We are looking for a high caliber to fill our **Operation Officer** position. Operation Officers work closely with our entire team to ensure the smooth functioning of the entire work process.

The job opening will suit a candidate who likes to excel in an open, team-oriented, continuous learning and flat-structure working environment.

Key Responsibilities:

- Administrative support to Business Development Team
- Assist in reviewing new account applications
- Receptionist duties including picking up phone calls, greeting and serving guests
- General office administrative duties including data-entry, bank-in, mailing, filing etc.
- Basic knowledge on accounting and book-keeping
- Assist visa applications, hotel reservations, company projects such as staff activities and events
- Ad-hoc duties as assigned

Job and skillset Requirements:

- Bachelor degree.
- 1-2 years working experience in office reception, administration or customer service field will be an advantage.
- Good communication and interpersonal skill, pleasant personality and detail-oriented
- Proficiency in MS Office
- Cantonese is a must with good command of both written and spoken English and Cantonese, Mandarin is a plus.
- Responsible and well-organized
- Ability to work on multiple tasks

Additional qualifications may include:

- Interest in FinTech and entrepreneurial mindset
- Proactivity and passion

Opportunities available in Hong Kong

Contact: carol.lam@magnumwm.com (Tel. 2155 2860)

Our website: www.aqumon.com

Quantitative Researcher

Magnum Research Limited

Magnum Research targets the pain points of wealth management process by bringing automation and customization. With services covering all three aspects of finance, algorithm and information technology, Magnum aims to assist financial institutions and their clients with outstanding asset allocation service, which eventually leads to transparent, stable, instant and affordable wealth management experiences for users worldwide. Magnum finishes its Series A Financing led by Alibaba Entrepreneurs Fund in June 2017. Magnum Research holds SFC Type 1 & 4 licenses. AQUMON is a robo-advisor project developed by Magnum Research.

Job Responsibilities

- Conceptualize valuation strategies, develop and continuously improve upon mathematical models and help translate algorithms into code
- Interpret valuations and develop next generation models and analytics
- Develop core algorithms and models leading directly to trading decisions
- Evaluate financial data vendors; evaluate and work with new data sources and analytics packages in developing investment strategies
- Conduct research and statistical analyses about Equity and Bonds

Job Requirements

- Ph.D. in Mathematics, Statistics, Computer Science, IEOR, or a related field (Master for exceptional candidate)
- Demonstrated ability to complete high level, investment related research
- Strong mathematical and statistical modeling skills preferred
- Proficiency in coding
- Exposure in machine learning is a plus
- Prior experience in a quantitative role within a trading environment (0-1 years working experience for junior position; more than 2 years working experience for senior position)
- Fluent in Mandarin and English
- Entrepreneur spirit
- Hardworking

Depending on the role, additional qualifications may include

- Demonstrated interest in or knowledge of investments, derivatives, asset pricing, empirical anomalies, macroeconomic analysis and market micro-structure
- Prior experience with equities and/or fixed income
- Understanding of the modeling of risk and dynamics of linear and non-linear financial products
- Familiarity with global market structure
- Familiarity with portfolio construction analytics and quantitative portfolio managements

Package

Salary + ESOP, Hong Kong working VISA, 孔雀计划

Contact

Dr. Don HUANG
don.huang@magnumwm.com

Ms. Carol LAM
career@aqumon.com

Our website

www.aqumon.com

Facebook

[AQUMON](https://www.facebook.com/AQUMON)

[@aqumonwm](https://www.facebook.com/@aqumonwm)

WeChat

