# Sales Executive/ Sales Assistant (Fresh Grads Welcome)

# Company:

Established in 2014, Collectionstock specializes in providing Graphic Designs online to Professionals like retailers, brands, trading companies and manufacturers. We have a quality Design Library with more than 10,000 designs and monthly more than 400 new designs are being added. With our rapid growth, we are looking for dynamic Sales Executives with passion for online business. Become part of our fast growing business and join our creative and ambitious team.

### **Key Responsibilities:**

- Responsible for handling sales activities and achieving organizational goals in HK and PRC markets
- Creating new customers, discussing opportunities with customers, understanding their requirements, and generating online subscriptions
- Gathering market information, trends, etc. and share with the team regularly
- Work closely with internal departments to ensure excellent results

# Requirements:

- F.5 or above in Sales & Marketing or related discipline
- Willing to travel in Mainland China
- · Good command of written and spoken English, Mandarin and Cantonese
- Excellent communication and interpersonal skills
- Enthusiastic/Responsible/Self-motivated and able to work independently
- Fresh graduates are welcome. Applicant with less relevant experience may be offered a
  position of Sales Assistant

#### We offer:

- 5 days work with flexible working schedule
- · Generous basic salary with attractive bonus and incentive scheme
- Medical scheme and MPF
- Travel incentive and study allowance
- Successful candidates will be coached on sales & marketing, communication and leadership skills by our experienced leaders
- Fast-track promotion opportunities. Outstanding individuals will be promoted to managerial positions within 12-24 months

### Location:

Kowloon Bay, Hong Kong

We offer attractive remuneration and compensation package with career development opportunities in an international growing company. Applications with detailed career history and salary expectations should be mailed to <a href="mailto:recruitment@collectionstock.com">recruitment@collectionstock.com</a>

Personal data collected will be used for recruitment purpose only.