

Expert Recruitment Consultant (Researcher) – Leading international recruitment firm

Unleash your potential with the top recruitment firm in Hong Kong!

Your new company

Hays is a UK listed recruitment company with the vision in powering the world of work. We hold a strong belief that what we do have the power to achieve lasting impact on people and companies. Our Hong Kong office is rapidly expanding and we are now seeking aspiring graduates to join us to build a successful career in recruitment. If you are an ambitious graduate who thrives in a dynamic and competitive environment, and is eager for a fast-track career development, we'd love to speak to you.

Your new role

A career at Hays means you get to take charge of your own business, career and personal development. This role will enable you to:

- Manage candidate selection & assessment: focus on sourcing the best candidate for our clients using our database, job boards and referrals
- Take ownership on candidate management; be a crucial part of the end to end recruitment process
- Provide meaningful insights to candidates on market/ industry trends, new opportunities, career development, and salary range
- Become the key point of contact for candidates and develop strong candidate relationships through excellent customer service
- Identify new business opportunities and maintaining strong lasting relationships with people

What you'll need to succeed

Graduates from all disciplines are welcome.

The successful candidate should be:

- Ambitious and work well in fast paced environment
- Motivated, driven to be at the best at what you do
- Positive and willing to learn with an open mind
- Able to take ownership and responsibility for own projects
- Prior experience in client facing or sales related background would be an advantage

What you'll get in return

Our people and culture are the most valuable asset in the business. Our extensive, world-class training program will ensure that you are equipped with professional knowledge, sales and technical skills you require to be successful in this position. You will have the opportunity to work alongside our experienced consultants and get hands on recruitment experience. You will also gain exclusive opportunities to partner with market leaders and be recognised as an influential expert in the industry. Outstanding performers will be recognised, rewarded and will be offered fast tracked career opportunities within Hays both locally and globally.

What you need to do now

If you're interested in this role, please submit your CV to katie.gan@hays.com.hk, or call +852 2101-0011 now.

Specialised Recruiting Expert

Are you an ambitious individual looking for a rewarding career?
Join us now as a top recruiter with the market leading firm in Hong Kong!

Your new company

We at Hays believe that bringing together the right people and the right jobs will result in creating far-reaching impacts. Our office in Hong Kong is expanding its business and is calling all fresh and experienced graduates who are keen to learn and gain experience from the recruitment industry. If you are someone who wants to have a direct impact on people, this will be the perfect career for you!

Your new role

We value self-motivated individuals who are determined to pave a path to a successful career in recruitment. You will build your skills as the “go to” person in the your assigned industry/ market through working in the industry and gaining knowledge through relationships. You will pitch our company value and services to candidates, and manage the full recruitment process from interview to offer stage and beyond. Your goal is to build a mutually beneficial and lasting relationships with both clients and candidates.

What you'll need to succeed

The individuals we are looking for are:

- Driven by challenges and eager for success
- Proactive in developing relationships
- Mindset of a creative problem solver
- Willing to learn with an open mind
- Innovative and willing to explore new ways of doing things
- Fluent in Cantonese and English
- Previous sales experience is an advantage

What you'll get in return

We grow our own talents and invest heavily in developing our people. Whether you have any experience in recruitment or not, our structured and extensive training program will ensure that you are equipped with the professional knowledge and skills to succeed in this role. You will also gain valuable opportunities to partner with many market leaders and be recognised as an influential expert in the industry. Last but not least, our meritocratic culture will ensure that your performance and achievements is recognised and rewarded.

What you need to do now

If you're interested in this role, please submit your CV to katie.gan@hays.com.hk, or call +852 2101-0011 now.