

Crédit Agricole Corporate And Investment Bank

Crédit Agricole CIB is the Corporate and Investment Banking arm of the Crédit Agricole Group, the world's n°11 bank measured by Tier One Capital (The Banker, July 2016). The Bank offers its clients a comprehensive range of products and services in capital markets, investment banking, structured finance and corporate banking, structured around six major divisions:

- Client Coverage & International Network
- International Trade & Transaction Banking
- Global Investment Banking
- Structured Finance
- Global Markets
- Debt Optimisation & Distribution

The Bank provides support to clients in large international markets through its network with a presence in major countries in Europe, America, Asia Pacific and Middle East and North Africa.

For more information, please visit its website at www.ca-cib.com

In the frame of our strategic plan in Asia, Hong Kong branch is now due to grow considerably to sustain Crédit Agricole CIB development. We are now seeking dedicated and motivated candidates to fill the following position.

Trainee, Investment Banking (One Year Contract)

Our Global Investment Banking (GIB) Asia Pacific team actively covers more than 6 countries in the region out of Hong Kong (main focus on Greater China and Japan) for the 3 business lines of the Global Investment Banking setup of the Bank:

- Advisory in Mergers & Acquisitions: buy/sell-side advisory mandates
- Equity Capital Markets: IPOs, capital increases, secondary listings in HK, Convertible Bonds etc
- Strategic Equity Transactions: equity financing, hedging schemes, derivatives-based acquisitions etc

You will be joining a dynamic team that has developed throughout the years a solid track record with large corporates in the region, namely in Hong Kong, China, Japan, and India.

Key Responsibilities

- Actively participate in origination efforts / business intelligence initiatives (preparation of company profiles, sector or market studies, press monitoring, investment ideas...);
- Involvement in the marketing of operations to clients and prospects (preparation of dedicated pitches, presentation for general meetings ...);
- Support in execution of mandates (providing inputs for valuation and financial modelling, assisting in due diligence processes, ...)

Requirements

- Bachelor's / Master's degree holders, with strong academic background in Corporate Finance, Strategy and Capital Markets and Banking
- Less than 12 months of full-time experiences
- Internship experiences in corporate finance preferred; prior experiences in M&A, ECM or Private Equity in reputable institutions will be considered in priority, but other experiences such as in Transaction Services, Rating Advisory or DCM Advisory could also be appreciated
- A proven interest in corporate finance and a good understanding of related strategic issues.
- Solid analytical skills, self motivated, curious, proactive with a strong sense of commitment and responsibility.
- A strong entrepreneur and team spirit, willing to work independently with minimal supervision
- Able to work under pressure under tight deadline; flexible to work beyond normal hours.
- Sheer interest in Asia Pacific corporate environment to be demonstrated by the candidates.
- Rigorous; Highly motivated with a high level of commitment and dedication
- Good communicator, Team Oriented
- Creative and innovative
- Entrepreneurial, autonomous
- Good foundation in financial modelling (Excel) and pitching (Powerpoint) will be highly preferred
- Fluent in English, fluency in Asian languages is a plus (Japanese or Korean and/or Mandarin)

A rewarding package will be offered to successful candidate. We also provide you with medical insurance benefits and provident fund scheme. For interested parties, please apply for this position on our [Career Website](#).

Personal data provided by job applicants will be used strictly in accordance with the employer's personal data policies, a copy of which will be provided immediately upon request.

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Trainee, DCM (One Year Contract)

The Debt Origination & Advisory Department is involved with the Debt Capital Market business for the Bank.

Summary

Support:

- Asia-Pacific DOA Originators in their Debt Capital Market and Syndicated Loans marketing initiatives and to ensure smooth execution of mandated transactions in the international bond and syndicated loan markets.
- Rating advisory team in analysing companies' business profile, financial structure and financial policy from a rating agency perspective.

Key Responsibilities

- Support DOA Originators' marketing efforts and assist the team to ensure smooth execution of Debt Capital Market or Syndicated Loan mandated transactions
- Provide support for executing all types of debt instrument across the capital structure, including senior unsecured, and subordinated debt/capital, for clients in Asia including corporates, banks, and sovereigns across the rating spectrum
- Analysis of market conditions and trends, create and update marketing pitch books and presentations
- Income, pipeline and data reporting – GMD (bond business) and DOD (loan business)
- Assist in the preparation of Information Memorandums
- Assist in organizing roadshows and signing ceremonies
- Support Rating Advisory team in assessing companies' credit risk based on Rating Agencies' methodologies

Requirements

- Master/ Bachelor degree holders, with strong academic background in Accounting, Financial Engineering, Mathematics, Statistics, Finance, Economics or Engineering with less than 12 months of full time working experiences
- Class of 2017 Summer Graduates will be considered
- Strong analytical skills and quantitative skills, prior experience in capital markets products will be an advantage
- Strong communication and problem solving skills with ability to provide solutions
- Self motivated and hardworking with a strong sense of commitment and responsibility
- Proficiency in Microsoft Excel, Word, PowerPoint and other PC applications
- Responsible, self initiative, positive attitude, attentive to details & hardworking
- Fluent in both written and spoken English, fluent in Mandarin is a plus

Application Method

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Trainee, Asian Aviation Group – Structured Finance Asia (One Year Contract)

Summary

The incumbent will assist the head of Asian Aviation Group (AAG) and other Front Officers with credit and portfolio reviews of existing clients and transaction portfolio, preparing credit applications, drafting of marketing materials and proposals.

Responsibilities

- Prepare and process credit / portfolio reviews of existing counterparties and portfolio, including KYC reviews of all client and SPC borrower counterparties
- Prepare credit applications
- Assist the Head of AAG and other Front Officers with the preparation and drafting of various marketing materials, proposals and pitches.

Requirements

- Bachelor or Master degree holder, preferred in Finance or Accountancy with less than 12 months of full-time experiences;
- Good communication skills, fluent in written and spoken English
- Prior internship experiences in Structured Finance and knowledge in Aviation industry are an advantage but not a must
- Self-motivated, Initiative, and team-player; able to work under pressure and meet tight deadlines
- Mathematically minded and a good understanding of banking, accounting and finance preferred
- IT literate

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