TOPPAN FORMS

TOPPAN FORMS COMPUTER SYSTEMS LIMITED are one of the most reputable providers of business solutions in Hong Kong and is an authorized dealer, reseller and business partner for world-leading IT vendors such as SAP, IBM, Hewlett-Packard, Lenovo, Cisco, Hitachi Data System, Microsoft, Symantec and etc.

You may visit our company website at: www.toppanforms.com to know more about our company profile.

Account Executive – IT Products & Solutions

Responsibilities:

·   Provide & sell company products and services, including various IT solutions etc. to potential local and overseas market

·   Develop current and new customers and identify business opportunities to achieve targets

·   Manage account services through quality checks and follow up

Requirements:

·   Graduates from Business OR Computer Science OR other related disciplines are preferred

·   Passionate in developing long term career in sales profession

·   Outgoing, self-motivated and ambitious

·   Possess good presentation, analytical and interpersonal skill

·   Proficient in spoken and written Chinese and English

·   Fresh graduates are also welcomed

·   Candidates with more experience will be considered as Senior Account Executive

Application Deadline: Jul 13, 2018 (Fri)

For any interested parties, please kindly send their resume to recruitment@toppanforms.com