

Crédit Agricole Corporate And Investment Bank

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- Client Coverage & International Network
- International Trade & Transaction Banking
- Global Investment Banking
- Structured Finance
- Global Markets
- Debt Optimisation & Distribution

The Bank provides support to clients in large international markets through its network with a presence in major countries in Europe, America, Asia Pacific, Middle East and North Africa.

For more information, please visit its website at www.ca-cib.com

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Global Markets Sales Trainee (One Year Contract)

Summary

The successful candidate will join one of our Global Markets sales teams engaged in FX and Interest Rate products. Successful candidate will work closely with senior salespeople to support the daily activities of servicing clients and marketing new products.

Key Responsibilities

- Work with research team on day-to-day basis to provide market information and forecasts to clients.
- Provide support to senior Sales in preparation of marketing materials, trade execution, and post-trade follow up;
- Coordinate various tasks which are involved in transaction executive or facilitation of business (Middle Office, Operations, Legal, Compliance, credit support, valuation, client service).
- Get acquainted with global capital markets, financial instruments & various structures promoted by the Bank;
- Learn how to utilize specialized software to perform daily routines, including spreadsheet-based modelling.
- Support the team to prepare marketing materials and publications

Requirements

- Master/ Bachelor degree holders, with strong academic background in Accounting, Business, Finance, Economics, Mathematics, Statistics, Financial Engineering, Science or Engineering with less than 12 months' full time experience
- 2018 Summer Graduates will be considered
- Strong analytical skills and quantitative skills, prior experience in global financial markets products will be an advantage
- Strong communication and problem solving skills with ability to provide analysis and solutions
- Self-motivated and detail minded with a strong sense of commitment and responsibility
- Proficiency in Microsoft Excel, Word, PowerPoint and other PC applications
- Responsible, self initiative, positive attitude, attentive to details & hardworking
- Fluent in English and native in Cantonese and/or Mandarin
- Immediately available preferred

Application Method

For Interested candidates, please apply on our [Career Website](#). A rewarding package will be offered to successful candidate. We also provide you with medical, life insurance benefits and provident fund scheme.

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Trainee, Asset-Liability Management (One Year Contract)

Summary

The Trainee will assist the Asset-Liability Management (ALM) and Credit Portfolio Management (CPM) Asia team, based in Hong Kong, on its various missions including the balance sheet monitoring, the asset-liability risk management (liquidity risk, interest rate risk and foreign exchange risk) as well as capital management and Risk Weighted Assets' forecast. The incumbent will also be involved in the origination process (notably origination of new loan in Asia), in close coordination with the Business Lines. The incumbent will also be responsible for specific projects on ALM matters.

Key Responsibilities

1. CPM origination: work with the business line during the origination process, assisting with the profitability computation and the scarce resources optimization (capital and liquidity cost). Reporting on a quarterly basis the profitability of each Asian entity to Regional Management
2. ALM: partake the local currency liquidity project, working closely with ALM Paris, local finance and treasury teams to ensure proper monitoring of the setup, with a closed monitoring of regulatory changes
3. ALM: work closely with the local team in Asia (including Treasury, local CFO and Market Risk Department) and Paris to ensure proper implementation of the ALM Principles notably in terms of liquidity risk management and monitoring (stress tests, Contingency Funding Plan,...)
4. ALM: reporting on a monthly basis during the Asia Liquidity Risk Committee the liquidity situation of each Asian entities

Requirements

- Bachelor or Master's graduate in Finance with less than 12 months of full time experience
- 2018 Summer Graduates will also be considered
- Internship experiences in Commercial and Structured Finance or Treasury or Finance department preferred
- Excellent interpersonal and communication skills
- Good presentation, communication, problem solving skills and a team player able to manage project in full autonomy
- A proactive learner and self-starter seeking continuous improvement in all job-related aspects
- Good knowledge in Microsoft software ability and programming (Visual Basic is a must)
- Fluent in written and oral English; Cantonese or Mandarin appreciated

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Trainee, DCM (One Year Contract)

The Debt Origination & Advisory Department is involved with the Syndication and Debt Capital Market business for the Bank.

Summary

Support:

- Asia-Pacific DOA Originators in their Debt Capital Market and Syndicated Loans marketing initiatives and to ensure smooth execution of mandated transactions in the international bond and syndicated loan markets.
- Rating advisory team in analysing companies' business profile, financial structure and financial policy from a rating agency perspective.

Key Responsibilities

- Support DOA Originators' marketing efforts and assist the team to ensure smooth execution of Debt Capital Market or Syndicated Loan mandated transactions
- Provide support for executing all types of debt instrument across the capital structure, including senior unsecured, and subordinated debt/capital, for clients in Asia including corporates, banks, and sovereigns across the rating spectrum
- Analysis of market conditions and trends, create and update marketing pitch books and presentations
- Income, pipeline and data reporting – GMD (bond business) and DOD (loan business)
- Assist in the preparation of Information Memorandums
- Assist in organizing roadshows and signing ceremonies
- Support Rating Advisory team in assessing companies' credit risk based on Rating Agencies' methodologies

Requirements

- Master/ Bachelor degree holders, with strong academic background in Accounting, Financial Engineering, Mathematics, Statistics, Finance, Economics or Engineering with less than 12 months of full time working experiences
- Class of 2018 Summer Graduates will be considered
- Strong analytical skills and quantitative skills, prior experience in capital markets products will be an advantage
- Strong communication and problem solving skills with ability to provide solutions
- Self motivated and hardworking with a strong sense of commitment and responsibility
- Proficiency in Microsoft Excel, Word, PowerPoint and other PC applications
- Responsible, self initiative, positive attitude, attentive to details & hardworking
- Fluent in both written and spoken English, fluent in Mandarin is a plus

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Trainee, Investment Banking (One Year Contract)

Our Global Investment Banking (GIB) Asia Pacific team actively covers more than 6 countries in the region out of Hong Kong (main focus on Greater China and Japan) for the 3 business lines of the Global Investment Banking setup of the Bank:

- Advisory in Mergers & Acquisitions: buy/sell-side advisory mandates
- Equity Capital Markets: IPOs, capital increases, secondary listings in HK, Convertible Bonds etc
- Strategic Equity Transactions: equity financing, hedging schemes, derivatives-based acquisitions etc

You will be joining a dynamic team that has developed throughout the years a solid track record with large corporates in the region, namely in Hong Kong, China, Japan, and India.

Key Responsibilities

- Actively participate in origination efforts / business intelligence initiatives (preparation of company profiles, sector or market studies, press monitoring, investment ideas...);
- Involvement in the marketing of operations to clients and prospects (preparation of dedicated pitches, presentation for general meetings ...);
- Support in execution of mandates (providing inputs for valuation and financial modelling, assisting in due diligence processes, ...)

Requirements

- Bachelor's / Master's degree holders, with strong academic background in Corporate Finance, Strategy and Capital Markets and Banking
- Less than 12 months of full-time experiences
- Internship experiences in corporate finance preferred; prior experiences in M&A, ECM or Private Equity in reputable institutions will be considered in priority, but other experiences such as in Transaction Services, Rating Advisory or DCM Advisory could also be appreciated
- A proven interest in corporate finance and a good understanding of related strategic issues.
- Solid analytical skills, self motivated, curious, proactive with a strong sense of commitment and responsibility.
- A strong entrepreneur and team spirit, willing to work independently with minimal supervision
- Able to work under pressure under tight deadline; flexible to work beyond normal hours.
- Sheer interest in Asia Pacific corporate environment to be demonstrated by the candidates.
- Rigorous; Highly motivated with a high level of commitment and dedication
- Good communicator, Team Oriented
- Creative and innovative
- Entrepreneurial, autonomous
- Good foundation in financial modelling (Excel) and pitching (Powerpoint) will be highly preferred
- Fluent in English, fluency in Asian languages is a plus (Japanese or Mandarin)

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Trainee, Middle-Office Operations (One Year Contract)

This trainee position provides you opportunity to gain operations experience in the Capital Markets Department which is responsible for all the operational support functions (Middle and Back Office) supporting market activities. You will develop various skills: knowledge of financial products and financial market environment.

We are recruiting a total of **3 Trainees** and you will be assigned to one of the Operations Teams.

Key Responsibilities

- Assist in the day-to-day support of the capital market Back Office / Middle Office activities with focus on accuracy and completeness
- Conduct study, investigation or other ad-hoc assignments as directed by the team head
- Engages in direct contact with internal or external clients to ensure quality and timely services in trade support / processing and inquiries are provided.
- Handle daily reporting for internal control
- Work with senior staff to update/establish working procedures
- Inform team leader of unusual booking and settlement matters when identified.

Requirements

- Recent university graduates with less than 12 months of working experience
- Understanding of financial markets fundamentals
- Knowledge of financial products
- Good judgment, alertness and common sense
- Good analytical, organizational and interpersonal skill
- Comfortable with multi-tasking and able to work under pressure
- Able to work independently with minimal supervision
- Fluent in English and either Chinese OR French
- Solid computer skills, with a good knowledge of Microsoft Office Application
- Willing to work on holidays or overtime while overseas or international markets are open
- Perfectly at ease in a multi-cultural environment
- **Immediately available preferred; Summer Graduates in 2018 will be considered**

Application Method

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Trainee, Risk Projects & Data Support (One Year Contract)

Summary

Provides data support and automation solution to Market Activity Monitoring (MAM) and Market Risk team.

Key Responsibilities

- Daily support on Veronics (Asia MAM core P&L and risk platform) across Asia region.
- Project management in automation/development of Asia MAM & risk processes.
- Ensure integrity, accuracy and consistency of P&L and risk data reported in various systems.
- Assist MAM & Risk Management in performing various ad-hoc analyses requiring significant data mining.
- Performs regular assessments on MAM processes, prepares monthly KPI to identify potential anomalies/problems in MAM production.

Requirements

- Bachelor Degree in Computer Science/Engineering with less than 12 months of full time working experiences.
- 2018 Summer Graduates will be considered
- Possesses broad knowledge on fixed income activity, product control and market risk processes.
- Highly proficient in programming under LINUX / Windows NT platform with hands-on programming skills in Shell script programming (including Perl), VBA for MS Excel and Access, SQL (Sybase), C#.NET is a must. Programming skills in HTML5, CSS3, JSON, XML, JAVA, C++ and JAVASCRIPT is an advantage.
- Good understanding on database design optimization, data mining and business intelligence.
- Excellent team player, with ability to manage and coordinate projects under deadline constraints.
- Excellent communication skill in English and native language.

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