

ING Wholesale Banking – Capital Structuring & Advisory

ING's Capital Structuring & Advisory team ("CS&A") is looking to hire an Analyst/Associate for its Hong Kong team, to cover Greater China. CS&A fulfills a central role in the origination, structuring and execution of event driven, transformational, complex and multi-product financing solutions. In addition, the team also provides capital structure and strategic advisory to corporate clients. CS&A acts as the 'spider in the web' coordinator and works with ING's relationship managers and ING's various product teams to structure and implement a client specific, optimal capital structure for ING's Chinese client base.

Transformational situations include merger and acquisitions, major refinancings, balance sheet restructurings, take-over defense situations, pre-IPO and post-IPO financings and strategic capital investments. These types of dynamic situations often require a swift response and a strong sense for the inherent sensitivities of all stakeholders.

Description of the role

- Preparing complex financial models
- Doing industry, (implied) rating profile and peer group analysis
- Preparing presentations and pitch books regarding integrated debt and equity financing solutions
- Assisting in credit analyses and writing of credit applications
- Assisting and analysing due diligence information and review transaction documentation
- Contributing and supporting the execution of transaction (financing) processes
- Maintaining active contacts with others departments/disciplines, such as Corporate Clients, Risk Management, Corporate Finance (M&A), Syndications, DCM, Financial Markets and etc.

Your work environment

A new Hong Kong based team (2 professionals) that is an integral part of the broader CS&A Asia Pacific team that is located in Singapore (4 Professionals). CS&A further consists of a global platform of c. 45 professionals in Amsterdam, Brussels, Frankfurt, Paris, Istanbul, Moscow and Madrid. The team is involved in high profile deals with significant internal and public exposure. Given the size of the team you will quickly be given opportunity to grow and develop by taking ownership of parts of the different client projects.

Your profile

Knowledge and experience:

- University degree preferably in finance, business, economics or equivalent
- 0-3 years of work experience in a deal driven environment
- High proficiency in English and Mandarin language (both spoken and written) is a must.

Competencies:

- Excellent analytical skills
- True team player
- Financial and modelling skills
- Accuracy and high quality orientation
- Entrepreneurial mindset
- Ambitious

What we offer

You'll be working in a dynamic, highly motivated team of professionals on the most challenging transactions. You will enjoy a steep learning curve. The job provides you the opportunity to further develop financial expertise, capital structure advisory & commercial skills and transaction experience.

Application Method

Submit cover letter and CV in **ONE MS Word / PDF** file, at <http://apps.cedars.hku.hk/applyjob>. Reference: [Ref. J771]

Application Deadline

25 April 2018 (Wednesday)