

## Crédit Agricole Corporate And Investment Bank

Crédit Agricole CIB is the Corporate and Investment Banking arm of the Crédit Agricole Group, the world's n°13 bank measured by Tier One Capital (The Banker, July 2017). The Bank offers its clients a comprehensive range of products and services in capital markets, investment banking, structured finance and corporate banking, structured around six major divisions:

- Client Coverage & International Network
- International Trade & Transaction Banking
- Global Investment Banking
- Structured Finance
- Global Markets
- Debt Optimisation & Distribution

The Bank provides support to clients in large international markets through its network with a presence in major countries in Europe, America, Asia Pacific, Middle East and North Africa.

For more information, please visit its website at [www.ca-cib.com](http://www.ca-cib.com)

In the frame of our strategic plan in Asia, Hong Kong branch is now due to grow considerably to sustain Crédit Agricole CIB development. We are now seeking dedicated and motivated candidates to fill the following position.

### **Global Markets Sales Trainee (One Year Contract)**

#### **Summary**

The successful candidate will join one of our Hong Kong-based Global Markets sales teams engaged in FX and Interest Rate products. Successful candidate will work closely with senior salespeople to support client servicing and marketing.

#### **Key Responsibilities**

- Provide support to Senior Sales for pre-trade activities like trade simulations, drafting internal approval memos, assisting in reviewing transactional and project documentation;
- Provide support to senior Sales in preparation of marketing materials, trade execution, and post-trade follow up;
- Coordinate various tasks which are involved in transaction executive or facilitation of business (SFI Business Lines, Middle Office, Operations, Legal, Compliance, credit support, valuation, client service);
- Get acquainted with global capital markets, financial instruments & various structures promoted by the Bank;
- Learn and help out with various business models, spreadsheets and software required to perform the daily routines and analyse potential transactions.
- Support the team to prepare marketing materials
- Support the team with data analysis and work on internal presentations

#### **Requirements**

- Master/ Bachelor degree holders, with strong academic background in Quantitative Social Science, Accounting, Business, Finance, or Law, with less than 12 months' full time experience
- Prior exposure to financial markets products will be an advantage (Financial markets, wholesale banking, consulting, or law)
- Good communication and presentation skills
- Attention to detail. Strong analytical, quantitative and problem solving skills
- Ability to deal with multi tasks and multiple deadlines, work within a dynamic and evolving environment, productively manage stress and network with members of other internal teams
- Hardworking, positive attitude self-motivated with a strong sense of commitment and responsibility
- Proficiency in Microsoft Excel, Word, PowerPoint and other PC applications
- Excellent written and spoken English, knowledge of Cantonese or Mandarin is a plus
- Immediately available preferred

#### **Application Method**

A rewarding package will be offered to successful candidate. We also provide you with medical, life insurance benefits and provident fund scheme. Please apply for this role on our [Career Website](#).

*Personal data provided by job applicants will be used strictly in accordance with the employer's personal data policies, a copy of which will be provided immediately upon request.*

## Crédit Agricole Corporate And Investment Bank

Crédit Agricole CIB is the Corporate and Investment Banking arm of the Crédit Agricole Group, the world's n°13 bank measured by Tier One Capital (The Banker, July 2017). The Bank offers its clients a comprehensive range of products and services in capital markets, investment banking, structured finance and corporate banking, structured around six major divisions:

- Client Coverage & International Network
- International Trade & Transaction Banking
- Global Investment Banking
- Structured Finance
- Global Markets
- Debt Optimisation & Distribution

The Bank provides support to clients in large international markets through its network with a presence in major countries in Europe, America, Asia Pacific, Middle East and North Africa.

For more information, please visit its website at [www.ca-cib.com](http://www.ca-cib.com)

In the frame of our strategic plan in Asia, Hong Kong branch is now due to grow considerably to sustain Crédit Agricole CIB development. We are now seeking dedicated and motivated candidates to fill the following position.

### **Trainee, Market Risk (One Year Contract)**

#### **Summary**

Performs Profit & Loss (P&L) and risk consolidation reporting for Asia.

#### **Key Responsibilities**

- Performs risk and P&L consolidation reporting for Asia.
- Ensures integrity, accuracy and consistency of P&L and risk data reported in various systems.
- Performs secondary controls on data fed by local Market Activity Monitoring (MAM) to regional and Head office consolidation systems
- Performs ad-hoc analysis on risk and P&L as required by regional MAM or risk managers.

#### **Requirements**

- Bachelor Degree in Risk Management, Finance, Statistics, or Mathematics with less than 12 months of working experience
- Internship experiences in product control or market risk function preferred.
- Knowledge of fixed income markets with good understanding on the mechanics of financial products typically on risks and P&L treatment.
- Proficient in Microsoft Excel, VBA programming, and database application (MS Access, SQL, Sybase).
- Excellent team player and ability to work under pressure in meeting deadlines.
- Excellent communication skill in both English and native language.
- Immediately available preferred

#### **Application Method**

A rewarding package will be offered to successful candidate. We also provide you with medical, life insurance benefits and provident fund scheme. Please apply for this role on our [Career Website](#).

*Personal data provided by job applicants will be used strictly in accordance with the employer's personal data policies, a copy of which will be provided immediately upon request.*

## Crédit Agricole Corporate And Investment Bank

Crédit Agricole CIB is the Corporate and Investment Banking arm of the Crédit Agricole Group, the world's n°13 bank measured by Tier One Capital (The Banker, July 2017). The Bank offers its clients a comprehensive range of products and services in capital markets, investment banking, structured finance and corporate banking, structured around six major divisions:

- Client Coverage & International Network
- International Trade & Transaction Banking
- Global Investment Banking
- Structured Finance
- Global Markets
- Debt Optimisation & Distribution

The Bank provides support to clients in large international markets through its network with a presence in major countries in Europe, America, Asia Pacific, Middle East and North Africa.

For more information, please visit its website at [www.ca-cib.com](http://www.ca-cib.com)

In the frame of our strategic plan in Asia, Hong Kong branch is now due to grow considerably to sustain Crédit Agricole CIB development. We are now seeking dedicated and motivated candidates to fill the following position.

### **Trainee, Export & Trade Finance (One Year Contract)**

#### **Summary**

As a key component of the International Trade & Transaction Banking Department in the Bank, the Export and Trade Finance (ETF) Team covers the activities of securing and financing international trade transactions, by bridging the different needs of exporters and importers; also the team provides cross-border financing as well as advisory and arranging solutions for our Corporate and Financial Institutions clients around the world.

In co-ordination with ETF teams for Hong Kong and Asia-Pacific (when needed):

- Assist in developing ETF activities in Hong Kong and in Asia-Pacific (when needed) in line with the Métiers' strategy and the Bank's risk policy. This includes preparing internal and external marketing documents, support in structuring and executing ETF transactions.
- Contribute to any business and reporting matters related to ETF activities in Hong Kong and Asia-Pacific (when needed).

#### **Key Responsibilities**

- Work closely with Asia-Pacific ETF team members in preparing, structuring and executing transactions assigned by the ETF representatives in Hong Kong and make sure of the proper execution with the relevant ETF team members, Relationship Managers and other internal parties concerned.
- Assist the ETF representatives in Hong Kong for any business development and reporting matters including but not limited to the preparation of Pitching materials, Early Birds, Annual Review, Know Your Customer.
- Contribute to the entire credit process of inbound or outbound (when required) transactions related to Asia-Pacific.
- Support ETF team members, Relationship Managers in Asia-Pacific to promote ETF products.
- Assist in origination, distribution, documentation with corporate and FI counterparties as required.
- Liaise with the Bank's relevant departments and other Métiers in Hong Kong as well as Head Office as needed in relation to ETF activities in Asia-Pacific.
- Liaise with Middle/Back Offices to ensure satisfactory handling of the ETF transactions.

#### **Role Requirements:**

- MBA, Master / Bachelor Degree in Business, Economics or related disciplines with less than 12 months of full-time working experiences
- Excellent interpersonal, communication and problem solving skills with strong attention to detail
- Strong analytical skills and quantitative skills
- Responsible, self-initiative and hardworking with a strong sense of commitment and responsibility
- Team Player; good time management and prioritization skills
- Proficiency in Microsoft Excel, Word, PowerPoint and other MS applications
- Fluent in spoken and written English. Knowledge of Chinese and Vietnamese languages are an added value

**Application Method**

For Interested candidates, please apply on our [Career Website](#). A rewarding package will be offered to successful candidate. We also provide you with medical, life insurance benefits and provident fund scheme.

*Personal data provided by job applicants will be used strictly in accordance with the employer's personal data policies, a copy of which will be provided immediately upon request.*

## Crédit Agricole Corporate And Investment Bank

Crédit Agricole CIB is the Corporate and Investment Banking arm of the Crédit Agricole Group, the world's n°13 bank measured by Tier One Capital (The Banker, July 2017). The Bank offers its clients a comprehensive range of products and services in capital markets, investment banking, structured finance and corporate banking, structured around six major divisions:

- Client Coverage & International Network
- International Trade & Transaction Banking
- Global Investment Banking
- Structured Finance
- Global Markets
- Debt Optimisation & Distribution

The Bank provides support to clients in large international markets through its network with a presence in major countries in Europe, America, Asia Pacific, Middle East and North Africa.

For more information, please visit its website at [www.ca-cib.com](http://www.ca-cib.com)

In the frame of our strategic plan in Asia, Hong Kong branch is now due to grow considerably to sustain Crédit Agricole CIB development. We are now seeking dedicated and motivated candidates to fill the following position.

### **Trainee, Transaction Banking (One Year Contract)**

#### **Summary**

To market bank's cash management and trade offerings in collaboration with relationship managers and senior Transaction Banking (TB) sales. You will be assisting the client team to provide cash and trade solutions to corporate clients so as to improve the operational efficiency as well as enhance the working capital flows & liquidity management. The right candidate is expected to eventually take up the role of a junior TB sales and manage own portfolio primarily for its e-banking and related cash management requirements.

#### **Key Responsibilities**

- Support senior sales manager on sales initiatives and campaigns
- Support senior sales manager on preparation of sales pitches
- Prepare and verify documentation for external and internal distribution e.g. agreements, contracts, operational manuals, presentation materials, according to internal control standards and compliance policy
- Liaise with middle/ back office teams to set up the required logistics during product deployment
- Provide user training and support service to clients on day to day enquiries and ad-hoc requests
- Provide first level support on clients' connection issues
- Prepare regular activity reports and tasks on client maintenance tasks
- Identify sales opportunity for cash management and trade sales opportunities via day to day client interaction
- Collect specific client requirements on cash management and trade services, investigate and provide summary to sales manager for follow up actions

#### **Role Requirements:**

- Bachelor or Master degree holder, with strong academic background in Financial Planning, Mathematics, Statistics, Finance, Economics or Business Management with less than 12 months' experiences
- Strong analytical skills and quantitative skills
- Strong communication and problem solving skills
- A self – initiator and attentive to details
- Hardworking with a strong sense of commitment and responsibility
- Good time management and prioritization skills
- Basic knowledge on cash management and trade products as well as e-banking platform
- Proficiency in Microsoft Excel, Word, PowerPoint and other MS applications
- Fluent in both written and spoken English and Chinese (Cantonese & Mandarin)

**Application Method**

For Interested candidates, please apply on our [Career Website](#). A rewarding package will be offered to successful candidate. We also provide you with medical, life insurance benefits and provident fund scheme.

*Personal data provided by job applicants will be used strictly in accordance with the employer's personal data policies, a copy of which will be provided immediately upon request.*