

## **Bless International Group Limited**

**Bless is a Cold-pressed Juice brand founded in Hong Kong in 2013. We sell freshly made cold-pressed juice and cleanse / detox program, as well as raw food, salad and vegan smoothie.**

**With our fast-growing business into airline catering sector, we are expanding our corporate sales team and looking for a high-caliber candidate to establish and foster relationships with PRC airline clients.**

### **Business Development Executive (Airline Catering)**

#### **Responsibilities:**

- (1) Assist in planning, organizing and implementing sales account (PRC airlines);
- (2) Develop new business opportunities with potential customers;
- (3) Assist in marketing and promotional activities such as Airline Catering Expo;
- (4) Drive sales and maintain excellent account servicing level

#### **Requirements:**

- (1) Exposure to PRC airlines / airline catering companies would be an advantage;
- (2) Strong communication and interpersonal skill and excellent customer service attitude;
- (3) Outgoing, independent, self-motivated and result-oriented;
- (4) Mainland students with HKID / valid IANG or other work permit

#### **What we offer:**

- (1) Attractive commission and base salary
- (2) Fast-track career development

#### **Application method:**

Submit cover letter and resume to Miss Helen Chung, HR Manager, at [helen.chung@blessb.com](mailto:helen.chung@blessb.com).

#### **Application deadline:**

28 February 2018 (Wednesday)

## **Bless International Group Limited**

Bless 於 2013 年成立，扎根香港，致力以天然食材制成的冷压果汁，启发健康饮食及推广平衡的生活方式，帮助忙碌的都市人保持健康年轻和活力充沛。我们的业务急速发展，进军国际，现正寻找合适人材，拓展我们的航空餐饮业务。

### **业务拓展主任 (航空餐饮客户)**

#### **工作内容:**

- (1) 开拓国内航空餐饮客户群，发展客户网络以开创新商机;
- (2) 与客户建立良好关系，提供优质顾客服务及维护现有客户资源;
- (3) 代表公司参与国内航空餐饮食材展

#### **职位要求:**

- (1) 具良好国内航空餐饮业客户人际网络优先;
- (2) 具备良好人际沟通技巧及表达能力;
- (3) 个性成熟，积极；做事主动，外向及独立;
- (4) 持有有效香港永久性居民身份证/ 符合 IANG 要求之应届内地毕业生/ 持其他可工作签证之内地毕业生

#### **我们提供:**

- (1) 优厚佣金及每月津贴;
- (2) 良好晋升机会

#### **申请方法:**

将申请信及简历提交至 Miss Helen Chung, HR Manager: [helen.chung@blessb.com](mailto:helen.chung@blessb.com).

#### **截止日期:**

2018 年 2 月 28 日 (星期三)