

# “尋人”

“Do you have the guts to disrupt the old economy by new technology?”

## Allua Tech

Allua Limited is a fast growing Full-Service Digital Consultancy with a distinctly tech startup culture.

We strategically position our business in the core of the technology evolution. Our main business includes IT Development, e-Marketing and Animation & Video Production. We apply the latest technologies in our own products as well as work with the most prestige clients include listed companies, governments, universities and international NGOs.

We are looking for outstanding candidates who love to work in an exhilarating tech start-up environment to be part of our expanding team. Drop by our office in Central to learn more!

# Consultant/ Manager - Business Development & Marketing (Fast Growing Tech Firm in Central)

We are currently looking for team members with strong business acumen for our interesting and challenging business development & marketing team.

## DOs:

- Identify local and regional corporate level sales opportunities, hunt clients and close deals
- Plan and execute marketing campaigns & PR events
- Lead government and corporate tenders' projects
- Drive and manage e-marketing programs
- Provide business insights in new solution development
- Manage client projects

## NEEDs:

- Entrepreneurial spirit
- Degree/ Associate Degree holder (or equivalent experience)
- Solid Sales & Marketing Experience
- Good communication and interpersonal skills with experience of dealing with clients and execute sales calls
- English, Cantonese and Mandarin
- Able to work under pressure and minimal supervision
- Business Travel may be required

## WHY Allua?

- **Fast Career Path**
- Working in the fastest growing sector in the economy
- Being exposed to the latest technology and new business trends
- Flexible Management and Working Environment
- **Generous Bonus and Share Option Scheme**
- Regular Allua Academy Courses & Training
- All Other Benefits in Tech Start Ups

Please apply at <http://goo.gl/forms/sH6FqEwHmv> and send your cover letter, resume and expected salary to [jobs@alluatech.com](mailto:jobs@alluatech.com). All applications will be treated with strict confidence and used for recruitment purposes only.

## Full Stack Developer/ Programmer/ Analyst Programmer (Fast Growing Fin Tech Firm in Central)

We are currently looking for an all - rounded developers/ programmers for our challenging Web Based Client Projects and our own Fin Tech Research Project.

### DOs:

- Develop Website, Web based Solution and Mobile Apps
- Develop and research our own Fin Tech Solution
- Project handling from brainstorming, planning, programming, testing, enhancement to maintenance
- Discovering and deploying of new technologies and participating in sharing sessions by senior developers

### NEEDs:

- Higher Diploma/ Degree in Computer Science or related disciplines
- Solid experience in programming and web based development
- Experience with HTML5, CSS, JavaScript, Node.js, PHP, MySQL & NoSQL
- Experience with Google APIs, Facebook APIs, Wordpress, eCommerce
- Experience in Mobile App Development Platforms is a plus
- Experience in AI development and the Tensor Flow Library a plus
- Fast learning curve

### WHY Allua?

- **Very Fast Career Path**
- Work in small and transparent team and zero bureaucratic process
- Board exposure to clients in different industries
- Being exposed to the latest technology and new business models
- Flexible Management and Working Environment
- **Generous Bonus and Share Option Scheme**
- Regular Allua Academy Courses
- All Other Benefits in Tech Start Ups

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