

# 2017 IBD OFF-CYCLE INTERNSHIP PROGRAM

## ABOUT GOLDMAN SACHS

Goldman Sachs is global investment banking, securities and investment management firm. We provide a wide range of services to a substantial and diversified client base that includes corporations, institutional investors, governments, non-profit organizations and high net worth individuals. Our headquarters are in New York and we maintain significant offices in London, Bangalore, Mumbai, Tokyo, Hong Kong and other financial centers around the world.

## INVESTMENT BANKING DIVISION OVERVIEW

The Investment Banking Division (IBD) provides expertise across products, industries and regions, a multifaceted approach that differentiates us in the marketplace. The structure of the Investment Banking Division, which is comprised of our Investment Banking and Financing Group areas, allows us to offer the broadest range of products and advisory services we can provide to our clients, further enabling us to deliver best in class solutions. The products of the Investment Banking Division fit into the group's two key components: Financial Advisory and Underwriting. Financial Advisory includes advisory assignments with respect to mergers and acquisitions, divestitures, corporate defense activities, restructurings and spinoffs. Underwriting includes public offerings and private placements of equity and debt instruments.

## IBD OFF-CYCLE PROGRAM OVERVIEW

Our IBD Hong Kong Off-Cycle Interns will assist in creating and analyzing financial models, organizing and preparing client presentations, helping manage transaction processes, structuring transactions and assist in conducting due diligence sessions which are a necessary component of financial transactions, by organizing documents, collecting data, copying documents etc.

## ASSIGNMENT DURATION

- 4 Months (September to December)
- Those interns who perform well may be considered for a full time position following their internship

## QUALIFICATIONS

- Final year student or recent graduate (within 12 months of graduation)
- A keen, long-term interest in investment banking
- Drive, enthusiasm, creativity and excellent interpersonal skills
- Strong quantitative and technical abilities
- An outstanding academic record. While not required, completion of course work in finance, economics and accounting can provide a valuable foundation for the position
- Personal integrity, initiative and leadership qualities
- Strong verbal and written communications skills
- Strong multi-tasking and time management skills
- Ability to work as part of a team in an environment that demands excellence, time and energy
- Fluency in English and Preferable in Cantonese (both written and oral)

## HOW TO APPLY

To apply for this IBD Hong Kong Internship position, please submit an application online at [www.goldmansachs.com/careers](http://www.goldmansachs.com/careers).

- Select "Apply Now" > Recruiting Year – "2017"> Position – "Other Internships"> Program - "Seasonal/ Off- Cycle Internship > Location - "Hong Kong" > Division - "Investment Banking" > Sub Division – "Investment Banking"

## DEADLINE

Application Deadline: Sunday 25 June, 2017



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# 2017 IBD FINANCING GROUP OFF-CYCLE INTERNSHIP PROGRAM

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## INVESTMENT BANKING DIVISION – FINANCING GROUP OVERVIEW

**Equity Capital Markets** – group assists clients in IPOs, equity offerings, capital raisings and equity-linked issuance and originates, structures, and executes equity, convertible and equity derivative financings and solutions. The group cultivates day-to-day advisory relationships with multinational corporations, private companies, governments and financial sponsors. It works closely with many other areas of the firm, particularly Equity Sales & Trading and Classic Banking.

**Credit Capital Markets** – provides clients with analysis, advice and execution related to debt and debt-linked financings. The role involves exposure to a broad range of sectors across Asia and globally and provides an excellent opportunity for comprehensive and diverse training in credit analysis, forming financing views and more broadly debt capital markets as well as a solid platform for enhanced career development in financing.

**IBD Solutions** – works to structure bespoke derivative and financing solutions for clients to complement the division's M&A and Capital Markets activity. Our clients typically include large corporate groups or Sovereign linked entities. The group covers commodities, credit, equities, FX, interest rate products and structured finance. Based in Hong Kong, the team is responsible for originating transactions across Asia (ex-Australia and Japan), and collaborates closely with the Securities Division.

## IBD FG HONG KONG OFF-CYCLE PROGRAM OVERVIEW

- Materials for client pitches including analysis of financing alternatives, marketing and distribution strategies, etc.
- Frequent interaction with other teams across IBD and other divisions, locally as well as globally
- Everyday contact with the public side to gather market feedback on specific companies and sectors
- Assignment Duration - 4 Months (**September to December**)
- Those interns who perform well may be considered for a full time position following their internship

## QUALIFICATIONS

- Final year student or recent graduate (within 12 months of graduation)
- A keen, long-term interest in financing
- Strong quantitative and technical abilities
- Drive, enthusiasm, creativity and excellent interpersonal skills.
- Personal integrity, initiative and leadership qualities
- Strong verbal and written communications skills as well as strong multi-tasking and time management skills
- Ability to work as part of a team in an environment that demands excellence, time and energy

## HOW TO APPLY

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