

Purpose

Contribute to the overall success of Global Investment Banking in Asia-Pacific, and globally, ensuring specific individual goals, plans, initiatives are executed / delivered in support of the team's business strategies and objectives. The role focuses on preparing client presentations, financial modelling and research. Ensures all activities conducted are in compliance with governing regulations, internal policies and procedures.

Accountabilities

- Champions a customer focused culture to deepen client relationships and leverage broader Bank relationships, systems and knowledge;
- Perform analysis such as market comparisons, company valuations and asset valuations;
- Prepare company and industry specific research, and comparable company trading and precedent transactions analysis to support financial valuations;
- Conduct pro-forma merger, accretion/dilution analysis, financial modelling, including corporate statements, discounted cash flow and leveraged buy-out models;
- Based on draft outline, conceptualize the presentation and requirements to properly present the idea;
- Assist in preparation of presentations to clients and new business development pitches and prepare all financial components and ensure quality control to Scotiabank standards;
- Prepare global market updates in various industry sectors;
- Create and maintain presentation materials benchmarking client's financial and operating performance against peer group;
- Assist in the development and implementation of various corporate finance projects / studies for clients and new business development projects;
- Respond to requests for proposals from potential clients as part of winning new business
- Market surveys of sellers and buyers concerning asset acquisitions and divestitures activity
- Support execution team on active advisory mandates with financial analysis and transaction documentation;
- Understand how the Bank's risk appetite and risk culture should be considered in day-to-day activities and decisions;
- Summarizes client meetings and active project updates as summary meeting notes for Salesforce;
- Actively pursues effective and efficient operations of his/her respective areas, while ensuring the adequacy, adherence to and effectiveness of day-to-day business controls to meet obligations with respect to operational risk, regulatory compliance risk, AML/ATF risk and conduct risk, including but not limited to responsibilities under the Operational Risk Management Framework, Regulatory Compliance Risk Management Framework, AML/ATF Global Handbook and the Guidelines for Business Conduct.

Position: Investment Banking Analyst, Global Investment Banking

- Champions a high performance environment and implements a people strategy that attracts, retains, develops and motivates their team by fostering an inclusive work environment; communicating vision/values/business strategy and managing succession and development planning for the team.

Reporting Relationships (Job Titles only)

Primary Manager: <i>(include secondary Manager if applicable)</i>	<ul style="list-style-type: none"> • Managing Director and Head, Global Investment Banking Asia-Pacific
Direct Reports:	<ul style="list-style-type: none"> • None
Shared Reports (solid/dotted if applicable):	<ul style="list-style-type: none"> • None

Dimensions

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| <ul style="list-style-type: none"> • Geographic focus on the APAC region, with particular emphasis on China; • Client coverage / relationship building and project work. Required to cover multiple clients / work on multiple projects at the same time; • Works with multiple team members on client coverage and project execution, both in APAC and globally. |
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Education / Experience / Other Information (include only those that are specific to the role)

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| <ul style="list-style-type: none"> • Undergraduate degree with concentration in finance or business related fields; • Expert PC skills especially spreadsheet programs including macros, to develop, use, manipulate and maintain databases and models; • In-depth finance knowledge including fundamentals of accounting and financial statement analysis; • Mandarin language skills are an asset; • Familiarity with Bloomberg, Capital IQ, and FactSet is an asset; • Keen attention to detail and good financial analysis capability; • Able to work independently and solve complex problems; • Excellent communication skills, able to write reports and analysis clearly and concisely; • Prior internship experience is a plus. |
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Working Conditions

- Work in a standard office-based environment; non-standard hours are a common occurrence. Moderate travel to other countries in Asia-Pacific and/or North America.

Application Method & Deadline

- Please send resume to bryan.lee@scotiabank.com and hkhr@scotiabank.com ASAP