

Crédit Agricole Corporate And Investment Bank

Crédit Agricole CIB is the Corporate and Investment Banking arm of the Crédit Agricole Group, the world's n°11 bank measured by Tier One Capital (The Banker, July 2016). The Bank offers its clients a comprehensive range of products and services in capital markets, investment banking, structured finance and corporate banking, structured around six major divisions:

- Client Coverage & International Network
- International Trade & Transaction Banking
- Global Investment Banking
- Structured Finance
- Global Markets
- Debt Optimisation & Distribution

The Bank provides support to clients in large international markets through its network with a presence in major countries in Europe, America, Asia Pacific and Middle East and North Africa.

For more information, please visit its website at www.ca-cib.com

In the frame of our strategic plan in Asia, Hong Kong branch is now due to grow considerably to sustain Crédit Agricole CIB development. We are now seeking dedicated and motivated candidates to fill the following position.

Trainee, DCM (One Year Contract)

The Debt Origination & Advisory Department is involved with the Debt Capital Market business for the Bank.

Summary

Support:

- Asia-Pacific DOA Originators in their Debt Capital Market and Syndicated Loans marketing initiatives and to ensure smooth execution of mandated transactions in the international bond and syndicated loan markets.
- Rating advisory team in analysing companies' business profile, financial structure and financial policy from a rating agency perspective.

Key Responsibilities

- Support DOA Originators' marketing efforts and assist the team to ensure smooth execution of Debt Capital Market or Syndicated Loan mandated transactions
- Provide support for executing all types of debt instrument across the capital structure, including senior unsecured, and subordinated debt/capital, for clients in Asia including corporates, banks, and sovereigns across the rating spectrum
- Analysis of market conditions and trends, create and update marketing pitch books and presentations
- Income, pipeline and data reporting – GMD (bond business) and DOD (loan business)
- Assist in the preparation of Information Memorandums
- Assist in organizing roadshows and signing ceremonies
- Support Rating Advisory team in assessing companies' credit risk based on Rating Agencies' methodologies

Requirements

- Master/ Bachelor degree holders, with strong academic background in Accounting, Financial Engineering, Mathematics, Statistics, Finance, Economics or Engineering with less than 12 months of full time working experiences
- Class of 2017 Summer Graduates will be considered
- Strong analytical skills and quantitative skills, prior experience in capital markets products will be an advantage
- Strong communication and problem solving skills with ability to provide solutions
- Self motivated and hardworking with a strong sense of commitment and responsibility
- Proficiency in Microsoft Excel, Word, PowerPoint and other PC applications
- Responsible, self initiative, positive attitude, attentive to details & hardworking
- Fluent in both written and spoken English, fluent in Mandarin is a plus

A rewarding package will be offered to successful candidate. We also provide you with medical, life insurance benefits and provident fund scheme. Please apply for this role on our [Career Website](#).

Personal data provided by job applicants will be used strictly in accordance with the employer's personal data policies, a copy of which will be provided immediately upon request.

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Trainee, Financial Institutions Group (One Year Contract)

Summary

To support continuous business growth in Greater China region

Key Responsibilities

- Assist on ISDA/CSA documentation negotiation, preparing internal memos and call reports.
- Collaborate closely with Risks department on credit monitoring and overall portfolio risk management.
- Annual credit review preparation.
- Preparing performance reports & providing related information to management when needed.
- Prepare presentation and market intelligence for clients to maintain relationship
- Efficient, good attitude, willingness to learn & good team work spirit.
- Facilitate KYC process through external and internal communication.
- Ensure that all administration associated with the portfolio is done accurately in accordance with laid down procedures and on a timely basis.
- Ad hoc requests/Projects

Requirements

- Master/ Bachelor degree holders, with strong academic background in Financial Engineering, Mathematics, Statistics, Finance, Economics or Engineering with less than 12 months of full time working experience
- Relevant Internship experiences in Financial Institutions Group / Sales with good understanding of Global Markets preferred
- Strong communication and problem solving skills with ability to provide solutions
- Self motivated and hardworking with a strong sense of commitment and responsibility
- Proficiency in Microsoft Excel, Word, PowerPoint and other PC applications
- Responsible, self initiative, positive attitude, attentive to details & hardworking
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Application Method

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Trainee Trader (One Year Contract)

Summary:

The FX Options team is responsible for developing and pricing a comprehensive range of FX risk management solutions for our client base.

We provide pricing on the FX Options market via the sales desk and risk manage the underlying positions on a portfolio basis.

Responsibilities:

- Work with the FX option desk on improving their risk analysis tools including but not limited to setting up a batch of stress scenarii to better assess about the evolution of the EMFX China and EMFX Asia P&L and risk exposure under different market move assumptions.
- The stress that will be run on a daily basis and provided to the Head of FX Option and the Head of GMTD Asia, will also systematically compare the expected P&L and the realized P&L with the view to improve the risk assessment.
- When needed the VIE will also support the Head of GMTD in designing reports and tools monitoring the activity of the trading and the structuring in the region (in particular the Trainee will assist the Head of GMTD Asia in producing the monthly activity report for GMTD Asia, the Daily P&L report, etc.)

Requirements:

- Master/ Bachelor degree holders, with strong academic background in Accounting, Financial Engineering, Mathematics, Statistics, Finance, Economics or Engineering with less than 12 months of full time working experiences
- Strong analytical and quantitative skills;
- Strong communication and problem-solving skills
- Proficiency in Microsoft Excel, Word, PowerPoint and other PC applications
- Responsible, self initiative, positive attitude, attentive to details & hardworking
- Fluent in both written and spoken English

Application Method

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Trainee, Investment Banking (One Year Contract)

Our Global Investment Banking (GIB) Asia Pacific team actively covers more than 6 countries in the region out of Hong Kong (main focus on Greater China and Japan) for the 3 business lines of the Global Investment Banking setup of the Bank:

- Advisory in Mergers & Acquisitions: buy/sell-side advisory mandates
- Equity Capital Markets: IPOs, capital increases, secondary listings in HK, Convertible Bonds etc
- Strategic Equity Transactions: equity financing, hedging schemes, derivatives-based acquisitions etc

You will be joining a dynamic team that has developed throughout the years a solid track record with large corporates in the region, namely in Hong Kong, China, Japan, and India.

Key Responsibilities

- Actively participate in origination efforts / business intelligence initiatives (preparation of company profiles, sector or market studies, press monitoring, investment ideas...);
- Involvement in the marketing of operations to clients and prospects (preparation of dedicated pitches, presentation for general meetings ...);
- Support in execution of mandates (providing inputs for valuation and financial modelling, assisting in due diligence processes, ...)

Requirements

- Bachelor's / Master's degree holders, with strong academic background in Corporate Finance, Strategy and Capital Markets and Banking
- Less than 12 months of full-time experiences
- Internship experiences in corporate finance preferred; prior experiences in M&A, ECM or Private Equity in reputable institutions will be considered in priority, but other experiences such as in Transaction Services, Rating Advisory or DCM Advisory could also be appreciated
- A proven interest in corporate finance and a good understanding of related strategic issues.
- Solid analytical skills, self motivated, curious, proactive with a strong sense of commitment and responsibility.
- A strong entrepreneur and team spirit, willing to work independently with minimal supervision
- Able to work under pressure under tight deadline; flexible to work beyond normal hours.
- Sheer interest in Asia Pacific corporate environment to be demonstrated by the candidates.
- Rigorous; Highly motivated with a high level of commitment and dedication
- Good communicator, Team Oriented
- Creative and innovative
- Entrepreneurial, autonomous
- Good foundation in financial modelling (Excel) and pitching (Powerpoint) will be highly preferred
- Fluent in English, fluency in Asian languages is a plus (Japanese or Korean and/or Mandarin)

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