

## Crédit Agricole Corporate And Investment Bank

Crédit Agricole CIB is the Corporate and Investment Banking arm of the Crédit Agricole Group, the world's n°11 bank measured by Tier One Capital (The Banker, July 2016). The Bank offers its clients a comprehensive range of products and services in capital markets, investment banking, structured finance and corporate banking, structured around six major divisions:

- Client Coverage & International Network
- International Trade & Transaction Banking
- Global Investment Banking
- Structured Finance
- Global Markets
- Debt Optimisation & Distribution

The Bank provides support to clients in large international markets through its network with a presence in major countries in Europe, America, Asia Pacific and Middle East and North Africa.

For more information, please visit its website at [www.ca-cib.com](http://www.ca-cib.com)

In the frame of our strategic plan in Asia, Hong Kong branch is now due to grow considerably to sustain Crédit Agricole CIB development. We are now seeking dedicated and motivated candidates to fill the following position.

### **Trainee, Investment Banking (One Year Contract)**

Our Global Investment Banking (GIB) Asia Pacific team actively covers more than 6 countries in the region out of Hong Kong (main focus on Greater China and Japan) for the 3 business lines of the Global Investment Banking setup of the Bank:

- Advisory in Mergers & Acquisitions: buy/sell-side advisory mandates
- Equity Capital Markets: IPOs, capital increases, secondary listings in HK, Convertible Bonds etc
- Strategic Equity Transactions: equity financing, hedging schemes, derivatives-based acquisitions etc

You will be joining a dynamic team that has developed throughout the years a solid track record with large corporates in the region, namely in Hong Kong, China, Japan, and India.

### **Key Responsibilities**

- Actively participate in origination efforts / business intelligence initiatives (preparation of company profiles, sector or market studies, press monitoring, investment ideas...);
- Involvement in the marketing of operations to clients and prospects (preparation of dedicated pitches, presentation for general meetings ...);
- Support in execution of mandates (providing inputs for valuation and financial modelling, assisting in due diligence processes, ...)

### **Requirements**

- Bachelor's / Master's degree holders, with strong academic background in Corporate Finance, Strategy and Capital Markets and Banking
- Less than 12 months of full-time experiences
- Internship experiences in corporate finance preferred; prior experiences in M&A, ECM or Private Equity in reputable institutions will be considered in priority, but other experiences such as in Transaction Services, Rating Advisory or DCM Advisory could also be appreciated
- A proven interest in corporate finance and a good understanding of related strategic issues.
- Solid analytical skills, self motivated, curious, proactive with a strong sense of commitment and responsibility.
- A strong entrepreneur and team spirit, willing to work independently with minimal supervision
- Able to work under pressure under tight deadline; flexible to work beyond normal hours.
- Sheer interest in Asia Pacific corporate environment to be demonstrated by the candidates.
- Rigorous; Highly motivated with a high level of commitment and dedication
- Good communicator, Team Oriented
- Creative and innovative
- Entrepreneurial, autonomous
- Good foundation in financial modelling (Excel) and pitching (Powerpoint) will be highly preferred
- Fluent in English, fluency in Asian languages is a plus (Japanese or Korean and/or Mandarin)

A rewarding package will be offered to successful candidate. We also provide you with medical insurance benefits and provident fund scheme. For interested parties, please apply for this position on our [Career Website](#).

*Personal data provided by job applicants will be used strictly in accordance with the employer's personal data policies, a copy of which will be provided immediately upon request.*

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### **Trainee, Capital Markets Operations (One Year Contract)**

#### **Key Responsibilities**

- Assist in the day-to-day support of the capital market Back Office / Middle Office activities with focus on accuracy and completeness
- Conduct study, investigation or other ad-hoc assignments as directed by the team head
- Engages in direct contact with internal or external clients to ensure quality and timely services in trade support / processing and inquiries are provided.
- Handle daily reporting for internal control
- Work with senior staff to update/establish working procedures
- Inform team leader of unusual booking and settlement matters when identified.

#### **Requirements**

- Recent university graduates with less than 12 months of working experience
- Understanding of financial markets fundamentals
- Knowledge of financial products
- Good judgment, alertness and common sense
- Good analytical, organizational and interpersonal skill
- Comfortable with multi-tasking and able to work under pressure
- Able to work independently with minimal supervision
- Fluent in English and additional language would be an advantage
- Solid computer skills, with a good knowledge of Microsoft Office Application
- Willing to work on holidays or overtime while overseas or international markets are open
- Perfectly at ease in a multi-cultural environment

#### **Application Method**

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## **Crédit Agricole Corporate And Investment Bank**

Crédit Agricole CIB is the Corporate and Investment Banking arm of the Crédit Agricole Group, the world's n°9 largest bank by total assets (The Banker, July 2015). The Bank offers its clients a comprehensive range of products and services structured around six major divisions:

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- Global Investment Banking
- Structured Finance
- Global Markets
- Debt Optimisation & Distribution
- International Trade & Transaction Banking

The Bank provides support to clients in large international markets through its network with a presence in major countries in Europe, America, Asia Pacific and the Middle East.

The Bank is continuously pursuing its effort in the fight against global warming. Since 1997 Credit Agricole CIB has been committed to finance renewable energy with the first wind farms, and has become a major player in this sector. In 2008 the Bank was among the first to finance solar energy projects and in 2015 was among the first banks in the world to decide to cease financing coal mining projects or companies linked to this sector, and coal fired power plants in high revenue countries.

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### **Global Markets Sales Trainee (One Year Contract)**

#### **Summary**

The successful candidate will join one of our Global Markets sales teams engaged in FX and Interest Rate products. Successful candidate will work closely with senior salespeople to support the daily activities of servicing clients and marketing new products.

#### **Key Responsibilities**

- Work with research team on day-to-day basis to provide market information and forecasts to clients.
- Provide support to senior Sales in preparation of marketing materials, trade execution, and post-trade follow up;
- Coordinate various tasks which are involved in transaction executive or facilitation of business (Middle Office, Operations, Legal, Compliance, credit support, valuation, client service).
- Get acquainted with global capital markets, financial instruments & various structures promoted by the Bank;
- Learn how to utilize specialized software to perform daily routines, including spreadsheet-based modelling.
- Support the team to prepare marketing materials and publications

#### **Requirements**

- Master/ Bachelor degree holders, with strong academic background in Accounting, Business, Finance, Economics, Mathematics, Statistics, Financial Engineering, Science or Engineering with less than 12 months' full time experience
- Strong analytical skills and quantitative skills, prior experience in global financial markets products will be an advantage
- Strong communication and problem solving skills with ability to provide analysis and solutions
- Self-motivated and detail minded with a strong sense of commitment and responsibility
- Proficiency in Microsoft Excel, Word, PowerPoint and other PC applications
- Responsible, self initiative, positive attitude, attentive to details & hardworking
- Fluent in English, Cantonese & Mandarin; knowledge of an Asian language is an advantage
- Immediately available preferred

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